

2012 Iowa Trade Ally Spiff Request Form

RESIDENTIAL PROGRAMS

Natural Gas Equipment Replacements

EQUIPMENT TYPE	MEASURE	CUSTOMER REBATE	TOTAL NUMBER INSTALLED	DEALER SPIFF	TOTAL SPIFF AMOUNT	MANUAL J ATTACHED
Furnace	92-93.9% AFUE	\$250		X	\$100*	
	94-95.9% AFUE	\$325		X	\$125*	
	96% or greater	\$400		X	\$155*	
Boiler	85-89.9% AFUE	\$150		X	\$90*	
	90% or greater	\$400		X	\$155*	
Storage Water Heater	≥ 0.67 to 0.79 EF	\$75		X	\$10	
Storage/Condensing	≥ 0.80 EF	\$300		X	\$60**	
Tankless Water Heater	≥ 0.82 EF	\$300		X	\$60**	
Drain Heat Recovery		\$300		X	\$60	
Integrated Space & W/H	≥ 84% CAE	\$500		X	\$175*	
Multi-Zone Thermostat		\$300		X	\$60	
Over All Total Spiffs					\$	

NON-RESIDENTIAL PROGRAMS

Natural Gas Prescriptive Equipment Replacements

EQUIPMENT TYPE	MEASURE	CUSTOMER REBATE	TOTAL NUMBER INSTALLED	DEALER SPIFF	TOTAL SPIFF AMOUNT	MANUAL J ATTACHED
Furnace	92-93.9% AFUE	\$250		X	\$100*	
	94-95.9% AFUE	\$325		X	\$125*	
	96% or greater	\$400		X	\$155*	
Boiler ≤ 300 kBTH	85-89.9% AFUE	\$150		X	\$90*	
	90% or greater	\$400		X	\$155*	
Storage Water Heater	≥ 0.67 to 0.79 EF	\$75		X	\$10	
Storage/Condensing	≥ 0.80 EF	\$300		X	\$60**	
Tankless Water Heater	≥ 0.82 EF	\$300		X	\$60**	
Broiler	≥ 34% EF	\$100		X	\$10	
Convection Ovens	ENERGY STAR	\$200		X	\$20	
Conveyor Oven	40% Eff.	\$500		X	\$50	
Fryer	ENERGY STAR	\$500		X	\$50	
Steam Cooker	ENERGY STAR	\$500		X	\$50	
Over All Total Spiffs					\$	

* Quality Installation training required.

** Manufacturer or utility training required to receive rebate for condensing or tankless water heaters.

Improving life with energy



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NOTE: For Space Heating incentives, installer must have completed utility QI training or provide certification of NATE training. A copy of the certification must be attached. For condensing or tankless water heaters, documentation showing manufacturer or utility training must also be attached.

NOTE: Include: 1.) Copies of the signed and dated customer rebate application. 2.) Manual J load calculation (or similar version) for all space heating measures. Nothing will be paid without the correct documentation attached. Spiffs are paid out quarterly.

Important: Please send in applications as they occur rather than holding them till the end of the quarter. Verifications can then be made as received and checks will be processed quarterly. This will speed up your Spiff payment. Thank you.

Name of Company _____
(Please print)

Signature of Installer _____ Date _____

Phone Number _____

Address _____

City _____ State _____ ZIP _____

Total Amount of Spiffs From Front Page \$ _____

Spiff Checklist

- | | |
|--|---|
| <input type="checkbox"/> Copy of original customer rebate application attached | <input type="checkbox"/> Sign and date form |
| <input type="checkbox"/> Copy of Manual J or equivalent attached if applicable | <input type="checkbox"/> Copy of manufacturer or utility training if applicable |
| <input type="checkbox"/> Copies made for your files | <input type="checkbox"/> Submit all documentation to the address below |

Mail completed application and documentation to:

Black Hills Energy
 c/o Dealer Spiffs
 P.O. Box 5167
 Des Moines, IA 50305

ADDITIONAL INFORMATION

For more information or to download additional applications visit www.BHEhowto.com or call our toll-free Energy Efficiency Programs hotline at **888-567-0799**.

For Black Hills Energy Use Only			
Date Application Received		Verification Completed/Date	
All documentation attached	<input type="checkbox"/> Yes <input type="checkbox"/> No	Quarter Spiffs Will Be Paid Out	1 2 3 4
If no, date request sent		Month Spiffs Paid Out	April July Oct. Jan.
Items requested received	<input type="checkbox"/> Yes <input type="checkbox"/> No	Date Spiffs Paid Out	
Date requested documents received			