2019 Custom Rebate Program

Cheyenne: Commercial/Industrial Customers

Installing energy-efficient technology is a smart way for Commercial and Industrial (C&I) customers to lower energy bills. Custom rebates are available to Black Hills Energy C&I customers for the installation of energy efficiency improvements not listed as part of Black Hills Energy's Prescriptive Rebate Program. Use this form to sign up now and save on your Custom project or apply online at www.bheSaveMoney.com.

Custom Pre-approval Checklist

All Custom Rebate Projects must receive pre-approval to be eligible for a rebate.

Get your project pre-approved faster by checking off these easy steps:

$\hfill\square$ Complete the application form and sign the Customer Agreement
☐ Provide in-depth description of existing equipment/conditions and proposed project
☐ Provide manufacturers' equipment cut sheets
☐ Provide project energy savings calculations
☐ Provide project cost details
☐ Make and retain copies for your records
☐ Mail, fax, email or submit online the application and all required documentation to Black Hills Energy, Energy Solutions Program (See last page for submission information)
☐ Start your project after receiving your pre-approval letter
Final Rebate Submission Checklist To obtain your rebate after project completion, follow the steps below: □ Complete project installation
☐ Attach itemized invoices for equipment and labor. Invoice(s) should include: date, installation address, dealer/contractor name, equipment manufacturer and model number(s), quantities and total cost of project
☐ Attach copy of pre-approval letter
☐ Make and retain copies of all documents
☐ Mail, fax, or email all required documents to Black Hills Energy,

Energy Solutions Program (See last page for submission information)

Terms and Conditions

General Eligibility

- Participant must be a Black Hills Energy Commercial/Industrial electric and gas customer.
- The Custom Rebate Program provides rebates for eligible projects not included as part of Black Hills Energy's Prescriptive Rebate Program.
 Projects may include, but are not limited to, lighting, refrigeration, motor, space and water heating and food service equipment.
- Purchase and installation must be completed between Jan. 1, 2019 and Dec. 31, 2019. Project completion paperwork must be received by Jan. 31, 2020.
- All projects are individually reviewed for cost effectiveness and must pass Black Hills Energy cost effectiveness tests. All Custom projects require pre-approval before purchase and installation.
- 5. Custom rebates are pre-approved based on the cost difference (incremental cost) between standard and high efficiency equipment and systems, and the amount of energy saved. Rebates are calculated individually for each project using the following criteria: peak demand reduction, annual energy use reduction, annual energy cost savings.
- 6. Custom rebates are determined based upon a 2-year payback or up to 50 percent of the incremental cost of the equipment/project, whichever is less. All rebates may be adjusted based upon final installation project costs and energy savings.
- This program is subject to regulatory rules and order, and Black Hills
 Energy reserves the right to change or to end any portion of this
 program without notice.
- Funding for these rebates is limited. Applications will be processed on a first-come, first-served basis. Additional information or assistance in completing a rebate application can be obtained by calling 303-661-0159 or by email at BHEWYCustom@mesapointenergy.com.
- 9. Rebates will be capped at \$20,000 per project per account number.

Cheyenne: Commercial/Industrial Customers

CUSTOM REBATE PROJECTS

Examples of technologies which may be eligible for a Custom Rebate include:

- Large (> 300 Mbh) High-Efficiency Natural Gas Boilers
- Process Related Equipment for Industrial or Agricultural Customers
- Measures not covered as a part of the Prescriptive Rebate program
- Chillers and Unitary HVAC equipment, High Efficiency Refrigeration Equipment, Energy Management Control Systems

IMPORTANT NOTICE RE: PRE-APPROVAL

Pre-approval is required for all Custom Program projects. In order to be eligible for a Custom rebate, please fill out this form and return to Black Hills Energy to receive pre-approval. A customer who proceeds without pre-approval or applies to the Custom Rebate Program after the project has been completed may not be eligible for a custom rebate. Please Note: Incomplete or incorrect applications may delay pre-approval.

Purchase and Installation must be completed between January 1, 2019 and December 31, 2019. Project completion paperwork must be received by January 31, 2020.

Mail, fax or email completed application and required documentation to:

Black Hills Energy WY Custom Program 1845 Tyler Ave, Louisville, Colorado 80027 Phone: 303-661-0159

Email: BHEWYCustom@mesapointenergy.com

ADDITIONAL INFORMATION

Post Installation Verification

An Itemized invoice indicating date of installation, dealer/contractor name, equipment manufacturer/model number and quantity must be provided upon project completion. Black Hills Energy reserves the right to verify sales receipts, cancelled checks, and installations.

Tax Information

Rebates may be subject to federal and/or state income tax reporting. Applicant is responsible for contacting a qualified tax advisor to determine tax liability. Black Hills Energy is not responsible for any tax consequences of the rebate program.

Additional Information

- For faster application processing, complete the application online at www.bheSaveMoney.com.
- Please allow 7 to 10 business days to receive pre-approval notification.
- Funding for these rebates is limited. Applications will be processed on a first-come, first-served basis. Additional information or assistance in completing your rebate application can be obtained by calling 303-661-0159.

Disclaimer

Black Hills Energy does not guarantee that installation of equipment qualifying for rebates will result in reduced energy usage, demand or cost savings. The Customer will hold harmless Black Hills Energy and its officers, directors, shareholders, agents, employees, and representatives from all claims, liabilities, fines, interest, costs, expenses, and damages incurred by the Customer, for any damage, injury, death, loss or destruction of any kind to persons or property, to the extent the damage, injury, death, loss or destruction arises out of or is related to the conduct, negligence, willful misconduct, misrepresentation, breach of warranty or other breach of this rebate form on the part of Black Hills Energy.

Account Information

Account Information Account Number	Facility information (To be completed by dealer/contractor)		
(Located in upper right-hand corner of Black Hills Energy bill)	Complete new equipment information on back		
	Type of Facility: ☐ New ☐ Existing ☐ Addition Year BuiltSquare Footage		
Please check if you are a:	□ Own □ Rent		
□ Owner □ Lessee □ Developer □ Other	Building Type: ☐ Office ☐ Retail ☐ Health Care		
Name on Account(Please print)	□ Restaurant □ Education □ Lodging □ Grocery □ Warehouse □ Other		
Contact Person	Equipment Type:		
Title			
Telephone Best time to call	Space Heating Type: ☐ Forced Air Furnace Approximate age of old unit		
Email	☐ Boiler Approximate age of old unit		
Installation Address	☐ Electric Heat /Other Approximate age of old unit		
City State ZIP	Cooling: Central Air: ☐ Yes ☐ No Approximate age of old unit		
Customer Information	Chiller: ☐ Yes ☐ No Approximate age of old unit		
(If different than account information or location)	Unitary HVAC: ☐ Yes ☐ No Approximate age of old unit		
	Water Heating Fuel: ☐ Natural Gas ☐ Electric ☐ Other		
Company Name(Please print) Contact Person	Approximate age of old unit		
Title	Where did you leave about our relates?		
Telephone	Where did you learn about our rebates? ☐ Radio ☐ Print Ad ☐ Newspaper Article ☐ Door Hanger		
Email	\Box Bill insert \Box Email \Box Event \Box Billboard \Box Flyer \Box Website		
Mailing Address	Other (please specify)		
City State ZIP	Referral by: ☐ Auditor ☐ Contractor/Dealer/Installer		
Mail rebate to: ☐ Installation Address ☐ Mailing Address	☐ Friend/Family ☐ Other (please specify)		
Mail repate to: 🗖 ilistaliation Address 🗖 Mailing Address	Customay Agracment		
	Customer Agreement I certify that I have read and agree to the Terms and Conditions of the rebate program. Black Hills Energy reserves the right to inspect installations before and/or after paying rebates.		
	Customer Signature		
	Date		
Brief Description of Project			
Describe project including detail of energy savings measure (i.e. replace 70 hp 9 at a cost of \$500).	0 percent efficient motor with a 60 hp 93 percent efficient motor		

Existing and New Equipment Information

Please list all NEW equipment on this form so Black Hills Energy can calculate your rebate. Make a separate entry for each unit. If more than one measure is being applied for, please photocopy this form and attach with your application.

	Existing or Industry Standard To be completed by dealer/contractor	New Equipment To be completed by installer
Equipment Type ☐ Forced Air Furnace ☐ Boiler ☐ Water Heating ☐ Other		
Manufacturer		
Model #		
Serial #		
Age of Equipment		
Efficiency (AFUE, CAE, TE, EF, etc.)		
Capacity (Mbh, HP, etc.)		
Nameplate Data (watts, kW, tons, MMbtu)		
Gallons		
Quantity		
Annual Operating Hours/Estimated Equipment Life (yrs.)		
Installation Date		
Cost Breakout		
Equipment Cost		
Engineering Cost		
Installation Cost		
Other (please explain)		
Total Cost		
Estimated Savings		

Contractor Verification

(To be completed by dealer/contractor)

We certify that the indicated equipment was installed per the Terms and Conditions of this program at the address shown. All Terms and Conditions of the program have been met. We certify that all equipment information provided in the application is correct. Black Hills Energy reserves the right to inspect and verify any equipment before or after issuing rebates.

Dealer Company Name		
Installer's Name	(Please print)	
Dealer Address		
City		ZIP
Telephone		
Installer's Email		
Signature		
Date		