

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

PROCEEDING NO. 21A – _____E

**IN THE MATTER OF THE VERIFIED APPLICATION OF BLACK HILLS COLORADO
ELECTRIC, LLC FOR APPROVAL TO RECOVER GAS COSTS ASSOCIATED WITH
THE FEBRUARY EXTREME COLD WEATHER EVENT**

DIRECT TESTIMONY AND ATTACHMENTS OF

MICHAEL J. HARRINGTON

ON BEHALF OF

BLACK HILLS COLORADO ELECTRIC, LLC

NOTICE OF CONFIDENTIALITY

THE FOLLOWING ATTACHMENTS HAVE BEEN FILED UNDER SEAL:

Hearing Exhibit 101, Attachment MJH-1C – February Event Cost
Hearing Exhibit 101, Attachment MJH-1HC – February Event Cost

These documents are filed under seal pursuant to 4 CCR 723-1-1100 and 1101
Redacted Versions have been filed publicly

May 18, 2021

SUMMARY OF THE DIRECT TESTIMONY OF MICHAEL J. HARRINGTON

Mr. Michael J. Harrington is Director of Regulatory & Finance. He serves as the policy witness, and he introduces the other Company witnesses testifying in this proceeding. He addresses the specific Commission approvals the Company is requesting for the recovery of the extraordinary natural gas commodity costs incurred as a result of the extreme weather and natural gas event that took place across the country in February 2021, and in particular from February 13-17, 2021 (the “February Event”). Mr. Harrington addresses that the February Event involved a confluence of factors including an arctic cold across the nation, record high customer demand, and the freeze off of natural gas production and processing facilities that resulted in an unprecedented spike in the price of natural gas that is delivered through interstate pipelines and purchased based on market index prices.

Despite these various challenges, he explains the Company worked diligently to prudently procure gas supplies and ensure the continued safety and reliability of electric services that its customers’ health and wellbeing depends upon. The Company did not have major outages to its customers. The February Event involved a price spike that was not foreseeable, nor within the Company’s control. The Company thus incurred extraordinary natural gas costs in purchasing necessary supplies to keep its gas flowing and customers warm. The Company was able to mitigate the impacts of the price spike through gas supply purchases, including the use of baseload contracts, that saved customers approximately \$22.6 million. The Company was also able to mitigate natural gas costs by engaging in a market sale of excess gas that resulted in customer savings of \$775,000.

Mr. Harrington addresses the Commission's response to the February Event, and he provides Table MJH-1, which includes references to where in witness testimonies the Commission's specific requests for information can be located.

Mr. Harrington explains that it is appropriate to consider the February Event as occurring from February 13 through February 17. The market price for natural gas during these days was extraordinary, eclipsing by a wide margin elevated natural gas prices experienced during the 2014 Polar Vortex event. From February 13-17, Mr. Harrington explains the Company incurred a total cost of natural gas of \$24,029,345. Of this amount, and based on several repricing scenarios, Mr. Harrington provides that the incremental and extraordinary costs related to the February Event total \$23,188,089.

Mr. Harrington provides seven different scenarios for the treatment of the extraordinary costs, including with associated bill impacts. Of these scenarios, the Company proposes a two-year amortization period that begins in November 2021. A carrying charge is proposed that is based on the Company's short-term cost of debt until November, and then a carrying charge based on the Company's weighted average cost of debt until the regulatory asset is fully amortized.

Mr. Harrington proposes recovery of the extraordinary costs from the February Event through a new rate mechanism in the tariffs titled "Extraordinary Cost Recovery Rider" and as a new line item on customer bills called the "ECRR." This new rate mechanism will ensure that the extraordinary costs are not recovered through the Company's existing Energy Cost Adjustment ("ECA"). The Extraordinary Cost Recovery Rider has a rate design that mirrors the ECA. The Company proposes to begin cost recovery through the Extraordinary Cost Recovery Rider beginning on November 1, 2021.

Mr. Harrington addresses the Company's proactive communications with customers during the February Event to inform them of the need and importance of taking action to conserve their energy needs. He explains the Company used the following communication channels to reach customers: (1) the customer call center; (2) energy efficiency content; (3) media and press statements (which resulted in coverage in local media); (4) customer emails; (5) Company website materials; and (6) comprehensive use of social media platforms, including Facebook, LinkedIn, Instagram, and Twitter. Mr. Harrington's attachments explain the communications it provided to customers.

He also provides a high-level overview of the Company's management review process and how it was implemented during the February Event. These processes resulted in the release of communication efforts, compliance with internal company policies on a timely basis, the obtaining of credit assurances to obtain gas supplies, and the obtaining of short-term debt to fund the extraordinary costs of the February Event.

In an effort to aid the Commission, Mr. Harrington briefly explains relevant Commission precedent on the review of Gas Cost Adjustment and Energy Cost Adjustment expenditures.

Finally, he concludes by addressing the Company's request for waivers and variances (as necessary) to ensure the Company can comply with the Commission's directive to separately record, track, and recover the extraordinary costs of the February Event.

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ATTACHMENTS

Hearing Exhibit 101, Attachment MJH-1: February Event Cost

Hearing Exhibit 101, Attachment MJH-1HC: February Event Cost

Hearing Exhibit 101, Attachment MJH-1C: February Event Cost

Hearing Exhibit 101, Attachment MJH-2: Amortization & Bill Impacts

Hearing Exhibit 101, Attachment MJH-3: *Pro Forma* Tariffs

Hearing Exhibit 101, Attachment MJH-4: Securitization Analysis

Hearing Exhibit 101, Attachment MJH-5: Customer Communication Spreadsheet

Hearing Exhibit 101, Attachment MJH-6: Customer Communication Examples

List of Acronyms

ALJ	Administrative Law Judge
Bcf/d	billion cubic feet per day
BHC	Black Hills Corporation
BHCG	Black Hills Colorado Gas, Inc.
BHSC	Black Hills Service Company, LLC
Company	Black Hills Colorado Gas, Inc.
CSU	Colorado Springs Utilities
ECA	Electric Cost Adjustment
EIA	Energy Information Administration
February Event	February 13-17, 2021
FERC	Federal Energy Regulatory Commission
GCA	Gas Cost Adjustment
GDPM	Generation Dispatch & Power Marketing
GPP	Gas Purchase Plan
GPR	Gas Purchase Report
LIBOR	London Inter-Bank Offered Rate
PAGS	Pueblo Airport Generation Station
PRT	Pattern Recognition Technology
PSCo	Public Service Company of Colorado

1 **DIRECT TESTIMONY OF MICHAEL J. HARRINGTON**

2
3 **I. INTRODUCTION**

4 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

5 A. My name is Michael J. Harrington. My business address is 1515 Arapahoe Street, Tower
6 1 - Suite 1200, Denver, Colorado 80202.

7 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

8 A. I am employed by Black Hills Service Company, LLC ("BHSC"), a wholly owned
9 subsidiary of Black Hills Corporation ("BHC"). I am a Director of Regulatory & Finance.

10 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING?**

11 A. I am testifying on behalf of Black Hills Colorado Electric, LLC ("BHCE" or the
12 "Company") d/b/a Black Hills Energy.

13
14 **II. STATEMENT OF QUALIFICATIONS**

15 **Q. WHAT ARE THE DUTIES AND RESPONSIBILITIES IN YOUR CURRENT**
16 **POSITION?**

17 A. I am responsible for managing all aspects of the regulatory and financial process for Black
18 Hills, both electric and gas. I manage the development of regulatory filings and initiatives
19 that support business strategies and regulatory policies. In addition, I manage the
20 development, analysis, and interpretation of financial forecasts, including budgets and
21 strategic plans for Black Hills. I manage a department of eleven professionals in regulatory
22 and financial planning and analysis functions.

1 **Q. PLEASE OUTLINE YOUR EDUCATIONAL AND PROFESSIONAL**
2 **BACKGROUND.**

3 A. My education, employment history and professional experience is provided in
4 Appendix A.

5 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS COMMISSION?**

6 A. Yes.

7

8 **III. PURPOSE OF TESTIMONY**

9 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

10 A. The purpose of my Direct Testimony is to support BHCE's request to recover the
11 extraordinary natural gas commodity costs incurred as a result of the extreme weather and
12 natural gas event that took place across the country in February 2021, and in particular
13 from February 13-17, 2021 (the "February Event"). I introduce the other Company
14 witnesses who support this application as well. I provide an overview of how arctic cold
15 gripped the nation and caused an unprecedented spike in the market price of natural gas. I
16 explain how the Company responded to ensure service was not interrupted during the
17 extreme event. I discuss the prudent steps the Company made to mitigate cost and to
18 inform and encourage customers of their ability to conserve energy during the February
19 Event. I provide an overview of the management review process during the February
20 Event, and I explain the standards for Commission review of these costs.

21 **Q. WHO ARE THE COMPANY'S OTHER WITNESSES PROVIDING SUPPORTING**
22 **TESTIMONY IN THIS PROCEEDING?**

23 A. The following witness provides testimony in support of this filing:

1 **Mr. Donald Stahl, Director, Generation Dispatch & Generation Marketing.**

2 Mr. Stahl describes Generation Dispatch & Generation Marketing's ("GDPM") weather,
3 load, and market energy price forecasting, as well as its generation dispatch management,
4 for the February Event. Mr. Stahl explains how these factors each affect the Company's
5 gas purchasing and management decisions, which are discussed in more detail by Company
6 witness Mr. Kent Kopetzky. Mr. Stahl further explains how GDPM prudently managed
7 the available data regarding generation dispatch and the energy markets to first ensure safe
8 and reliable service to customers and next maximize cost-effectiveness to the extent
9 possible under the circumstances.

10 **Mr. Kent Kopetzky, Senior Manager, Gas Supply Services.** Mr. Kopetzky

11 describes how the Company plans for and made its natural gas purchases during the
12 February Event, allowing BHCE to continue providing safe and reliable service to
13 customers under extraordinary conditions. Mr. Kopetzky provides a detailed timeline of
14 events. He describes that the Company's gas supply purchasing strategy saved customers
15 \$22.6 million, and he also addresses a market sale of excess gas that resulted in customer
16 savings of \$775,000.

17 **Q. WHAT ARE THE ATTACHMENTS TO YOUR TESTIMONY?**

18 A. Following is the list of attachments to my testimony:

19 Hearing Exhibit 101, Attachment MJH-1: February Event Cost

20 Hearing Exhibit 101, Attachment MJH-1HC: February Event Cost

21 Hearing Exhibit 101, Attachment MJH-1C: February Event Cost

22 Hearing Exhibit 101, Attachment MJH-2: Amortization & Bill Impacts

23 Hearing Exhibit 101, Attachment MJH-3: *Pro forma* Tariffs

1 Hearing Exhibit 101, Attachment MJH-4: Securitization Analysis

2 Hearing Exhibit 101, Attachment MJH-5: Customer Communication Spreadsheet

3 Hearing Exhibit 101, Attachment MJH-6: Customer Communication Examples

4 **Q. WHAT ARE THE COMPANY’S REQUESTS FOR COMMISSION APPROVAL IN**
5 **THIS PROCEEDING?**

6 A. The Company is specifically requesting the Commission to:

- 7 • Approve the February Event extraordinary cost amount;
- 8 • Approve the proposed two-year amortization period of the February Event regulatory
9 asset;
- 10 • Approve carrying costs on the February Event regulatory assets based on the
11 Company’s weighted average cost of long-term debt;
- 12 • Approve a new “Extraordinary Cost Recovery Rider” that will be shown on customers
13 bills as the ECRR;
- 14 • Approve the proposed effective date of the new line item surcharge of November 1,
15 2021;
- 16 • Approve the revisions to the ECA Tariff provided in Attachments MJH-3 (clean and
17 redlined); and
- 18 • Approve waivers and variances as appropriate for the ECA tariff and ECA rules as
19 necessary.

1 **IV. BACKGROUND**

2 **Q. PLEASE PROVIDE AN OVERVIEW OF THE FEBRUARY EVENT.**

3 A. In February 2021, an arctic cold gripped the nation and caused an historic natural gas
4 event.¹ During this event, natural gas wells and production and processing facilities in
5 certain parts of the nation froze off, resulting in a major portion of the nation’s gas supply
6 going offline.² The Energy Information Administration (“EIA”) reported that U.S. dry
7 natural gas production fell to as low as 69.7 billion cubic feet per day (“Bcf/d”) on February
8 17, a decline of 21%, or down nearly 18.9 Bcf/d from the week ending February 13. Also,
9 according to EIA, natural gas production in Texas fell almost 45% from 21.3 Bcf/d during
10 the week ending February 13 to a daily low of 11.8 Bcf/d on Wednesday, February 17.
11 EIA further reported that the decline in natural gas production was mostly a result of freeze-
12 offs, which occur when water and other liquids in the raw natural gas stream freeze at the
13 wellhead or in natural gas gathering lines near processing facilities.³

14 The loss of natural gas production occurred while record-breaking cold
15 temperatures engulfed much of the country, including in the Company’s service territory.
16 At one point, every Black Hills Energy customer – from western Wyoming to northeastern
17 Arkansas – simultaneously endured below zero temperatures. The cold weather led to
18 increased natural gas demand.

¹ MISO, Overview of February 2021 Arctic Weather, at Slide 4 (showing significant average temperate deviations from normal weather from February 12-18, 2021 across the midcontinent), available at:

<https://cdn.misoenergy.org/20210311%20MSC%20Item%2004%20Max%20Gen%20Feb%2015530356.pdf>

² U.S. Department of Energy, Extreme Cold & Winter Weather, Update #2, February 17, 2021, available at:

https://www.energy.gov/sites/prod/files/2021/02/f82/TLP-WHITE_DOE%20Situation%20Update_Cold%20%20Winter%20Weather_%20Report%20%232%20FIN.pdf

³ EIA website article: Texas natural gas production fell by almost half during recent cold snap - Today in Energy - U.S. Energy Information Administration (EIA), available at:

<https://www.eia.gov/todayinenergy/detail.php?id=46896>

1 The extreme weather and natural gas event forced utility outages across the country,
2 preventing some utilities from serving customers necessary and life-sustaining energy.
3 While much of the focus has been on the State of Texas, this event had a significant impact
4 across nearly half of the country. For example, two of the nation’s largest regional
5 transmission organizations/independent system operators—the Midcontinent Independent
6 System Operator and the Southwest Power Pool—experienced curtailments and blackouts
7 impacting millions of citizens.⁴

8 **Q. DID THE FEBRUARY EVENT IMPACT NATURAL GAS PRICES?**

9 A. Yes. The February Event involved an interplay of abnormally cold weather, freeze-offs of
10 natural gas production, and high customer demand for natural gas. This combination of
11 factors greatly impacted the price to purchase natural gas delivered through interstate
12 pipelines that is set based on applicable market index prices. Several natural gas trading
13 hubs experienced record highs during the February Event. At the Henry Hub prices on
14 February 17 reached \$23.86 per million British thermal units, which is the highest real
15 price at this hub since 2003.⁵ The spot gas index for February as compared to January was
16 up by 899.7% at \$25.135/MMBtu at Midcontinent, by 416.5% at \$13.586/MMBtu in the
17 West, and by 249.0% at \$9.007/MMBtu on the Gulf Coast.⁶

⁴ Winter weather causes forced outages in parts of MISO’s South Region, available at: <https://www.misoenergy.org/about/media-center/miso-load-demand-reaches-an-all-time-high-in-western-south-region/>; SPP implements rolling blackouts to cope with high power demand from winter blast, available at: <https://www.spglobal.com/platts/en/market-insights/latest-news/electric-power/021521-spp-implements-rolling-blackouts-to-cope-with-high-power-demand-from-winter-blast>

⁵ Cold weather brings near record-high natural gas spot prices, EIA, available at: <https://www.eia.gov/todayinenergy/detail.php?id=47016>

⁶ S&P Global Market Intelligence, February spot gas values in parts of US grew by 900% month over month, available at: <https://www.spglobal.com/marketintelligence/en/news-insights/latest-news-headlines/february-spot-gas-values-in-parts-of-us-grew-by-900-month-over-month-62948924>

1 **Q. DID THE EVENT IMPACT COLORADO?**

2 A. Unfortunately, the February Event impacted the natural gas market in Colorado, causing
3 sudden and very large increases to natural gas prices. The impact to natural gas prices was
4 experienced at the Colorado interstate pipelines, and therefore, to utilities that buy gas from
5 these pipelines. Company witness Mr. Kopetzky addresses the increase in Colorado gas
6 prices.

7 The impact to Colorado utilities was not limited to only investor-owned utilities,
8 but to the municipal and joint power utilities that have natural gas generation as part of
9 their baseload supply. For instance, the Colorado Springs Utilities (“CSU”) experienced
10 \$105.3 million in additional fuel costs.⁷ This municipal utility has imposed a rate increase
11 that results in a roughly \$22 monthly bill increase for their average, natural gas residential
12 customers, which is a nearly 60 percent increase.⁸ The impact to CSU was experienced
13 similarly by other utilities elsewhere in Colorado. The impacts were not related to the
14 business model of the utility (*i.e.*, investor-owned utility or municipal utility), and the
15 impacts were due to the overall natural gas market. During the February Event, market
16 prices for natural gas rose dramatically.

17 **Q. DO YOU CONSIDER THE FEBRUARY EVENT AS A MARKET EVENT?**

18 A. Yes. During the February Event extreme arctic cold weather gripped Colorado; however,
19 Colorado is accustomed to cold weather. The utilities throughout Colorado did not
20 experience widespread outages or other detrimental weather-based issues with their
21 infrastructure. Black Hills’ system was able to “weather the storm,” and it provided

⁷ Natural gas price hike approved for 14 months in Colorado Springs after February weather, available at: <https://www.fox21news.com/news/local/cos-city-council-to-vote-on-natural-gas-price-increase-tuesday/>

⁸ Colorado Spring Utilities, Cost Adjustment, available at: <https://www.csu.org/Pages/CostAdjustments.aspx>

1 continuous service during the cold snap. Simply put, the extreme arctic cold weather did
2 not impact Black Hills' ability to provide safe and reliable service.

3 Weather aside, the need for this application is due to the broader natural gas market.
4 The extraordinary spike in market prices for natural gas caused utilities to pay high prices
5 to serve customers. The price of gas is a market function and one in which the Company
6 has no control. In this instance it was a significant market event that caused the Company
7 to pay far more for natural gas than was typical. But for the extraordinary spike in the
8 market price of natural gas, the Commission would likely have had no need to open an
9 investigation docket, nor would there be a need for this instant proceeding.

10 **Q. HOW DID BLACK HILLS GENERALLY RESPOND TO THE INCREASED**
11 **DEMAND DUE TO THE COLD WEATHER?**

12 A. Temperatures plunged in the Company's service territory. The City of Pueblo recorded a
13 temperature of 20 degrees below zero. As arctic cold gripped Colorado, Black Hills stood
14 ready to respond to the significant increases in customer energy demand placed upon our
15 system. Our team members continually monitored energy supply and adjusted as needed
16 to ensure system integrity, while meeting extraordinary customer demand. Locally,
17 technicians bundled up to physically inspect and monitor key infrastructure and were ready
18 to respond. Black Hills' resilient utility fleets performed remarkably in meeting customer
19 needs and demands.

20 Black Hills also launched communication efforts to inform its customers of the
21 event and actions they could take to conserve energy. Despite the tremendous challenges,
22 Black Hills was able to avoid major outages or rolling blackouts through prudent decisions.

1 Because we take our obligation to serve very seriously and view reliability as a priority,
2 Black Hills worked tirelessly for its customers to ensure the lights stayed on.

3 **Q. HOW DID THE COMMISSION RESPOND TO THE FEBRUARY MARKET**
4 **EVENT?**

5 A. On February 17, through Decision No. C21-0087, the Commission opened an investigatory
6 proceeding, Proceeding No. 21I-0076EG, to receive information from the utilities
7 regarding actions taken during the February Event. The utilities were directed to provide
8 a situational report and to respond to several questions posed by the Commission.⁹ On
9 March 8, and through subsequent filings, Black Hills provided its preliminary situational
10 report and responded to the Commission's questions. Much of the information the
11 Company provided to the Commission in Proceeding No. 21I-0076EG is provided in this
12 application as well, updated and revised as necessary.

13 On March 23, through Decision No. C21-0179, the Commission opened a
14 miscellaneous proceeding, Proceeding No. 21M-0130EG, to examine certain guidelines
15 and timelines for the Colorado utilities to make their individual cost recovery filings. I
16 also discuss this decision further below.

17 **Q. HAS THE COMMISSION DIRECTED THE FILING OF THIS APPLICATION?**

18 A. Yes. On April 30, the Commission issued Decision No. C21-0261, directing Black Hills
19 Colorado Electric, LLC to file an application to address the recovery of the extraordinarily
20 high expenses incurred for its utility operations in response to the February Event.¹⁰

⁹ Proceeding No. 21I-0076EG, Decision No. C21-0101 at Ordering ¶ 4. The Commission subsequently requested additional information in the situational reports in Proceeding No. 21I-0076EG, in its Decision No. C21-0149, at ¶ 4.

¹⁰ Proceeding No. 21M-0130EG, Decision No. C21-0261 at Ordering ¶ 2.

1 Decision No. C21-0261, at paragraphs 31-32, provided a list of information that the
 2 Commission stated should be provided in the utility cost recovery applications. The table
 3 below provides that list of requested information along with an associated reference of
 4 where that information can be found in the Company’s application.

Table MJH-1: Commission’s Requested Information List

Description	Testimony Reference
A detailed timeline of events and when information was available to the utility, covering weather forecasts, load forecasts, gas hub pricing, actual gas purchases, gas supply offers received, actual gas usage, storage withdrawals, customer communication, curtailments, contract price settlement, etc	HE 101 at Section X-XI; HE 102 at Section VII, Attachments DES-2, DES-3, DES-5; HE 103 at Section V, Attachments KJK-1, KJK-2, KJK-3
A detailed accounting of timing, volumes, and pricing of all gas supplies used to serve customer load over the period including long and short-term purchases, storage withdrawals, and pipeline balancing volumes and charges by rate area, as suggested by Staff.	HE 101 at Attachment MJH-1; HE 103 at Attachments KJK-2 and KJK-3
A detailed accounting of gas storage including volumes in storage prior to the event, withdrawal limits, volumes used over the course of the event, etc., by rate area, as suggested by Staff.	HE 103 at Section V
A detailed accounting of actual gas demand by rate area and customer class, as suggested by Staff.	HE 103 at Section V
All customer communications with details on the timing and distribution of the communications and estimated impact on customer behavior, as suggested by Staff.	HE 101 at Attachments MJH-5 and MJH-6
Information regarding baseline February gas forecasts for the implementation of the utility’s ECA including: expected gas demand, volume, and pricing of purchases, storage volume and pricing, and any other costs included in the ECA, as suggested by Staff.	HE 101 at Sections VIII, X-XI
A detailed description of the management review process for the gas supply and demand decisions over the event period, including details regarding when and how decisions were made as to gas supplies (both purchased and in storage), what and when to communicate with customers,	HE 101 at Sections X-XI; HE 103 at Section V

Description	Testimony Reference
what other actions were discussed or taken to address the extraordinary event, etc., as suggested by Staff. Likewise, the application filing shall explain when the utility was aware of the extraordinary pricing, who within the utility approved the gas purchasing, as well as other actions taken or not taken.	
A detailed description of the utility’s response to events in relation to their corporate parent, as suggested by the OCC and CEO.	HE 101 at Sections VIII, X-XI
A detailed account of any defaults on gas deliveries during the event and the utility’s recourse and stage of recompense, as suggested by the OCC and CEO.	HE 103 at Section V
Costs incurred in response to the February 2021 extreme weather event amortized over 24 months with no carrying costs recovered from ratepayers.	HE 101 at Section VII and Attachment MJH-2
Costs incurred in response to the February 2021 extreme weather event amortized over 60 months with carrying costs recovered from ratepayers calculated at the utility’s weighted average cost of long-term debt.	HE 101 at Section VII and Attachment MJH-2
Costs incurred in response to the February 2021 extreme weather event amortized over 84 months with carrying costs recovered from ratepayers calculated at the cost of senior secured bonds rated “AA” or “AA2” or better by at least one major independent credit rating agency ¹¹ or some other reasonable measure of financing the amortization through securitization	HE 101 at Section VII and Attachment MJH-2

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V. SAFETY AND RELIABILITY

Q. PLEASE ADDRESS THE SAFETY AND RELIABILITY OF THE BLACK HILLS SYSTEM DURING THE FEBRUARY EVENT.

A. Our safe and reliable electric and gas systems across Colorado performed very well and as designed during the historic weather and market event. Our priority is to take prudent and necessary steps to ensure our utility services continue to be provided to customers. As I explained earlier, despite the extraordinary events, Black Hills did not have major service

1 outages. This tremendous result was supported by the addition of personnel to monitor the
2 situation and work throughout the February Event at the Company's Pueblo Airport
3 Generation Station ("PAGS"), which is a natural gas facility. The PAGS facility normally
4 maintains an operations crew with two operators around the clock. Due to the inclement
5 weather's probability of pushing the operational limits of the equipment and increased
6 importance of maintaining availability, the PAGS facility was staffed with an additional
7 three team members around the clock. The additional staff were able to respond to any
8 issues more quickly and provide extra support to monitor equipment conditions and
9 respond to any issues more expeditiously.

10 The Company's GDPM team was also in contact with plant personnel prior to the
11 February Event to confirm the status of all systems and convey the importance of the
12 availability of the units for the upcoming event. Further, a "no-touch" generation status
13 was declared for the BHCOE generation facilities. This "no-touch" declaration instructs
14 the generation facilities to forego any maintenance that is not required for continued
15 operation of the unit. Company witness Mr. Stahl addresses these issues.

16 We have a public obligation and requirement to keep the electrons and gas flowing
17 in a safe and reliable manner. Safety and reliability are of the utmost importance to Black
18 Hills. Widespread loss of energy can have significant and detrimental impacts to the
19 communities we proudly serve. Tragically, some states with widespread outages
20 experienced loss of life related to the extreme weather. Reliability keeps the lights on and
21 the gas flowing. Black Hills stands behind the efforts of its operational employees to meet
22 customers' energy needs and ensure safe and reliable service and we take this obligation
23 to serve very seriously.

1 **Q. HOW DOES BLACK HILLS' INVEST IN ITS SYSTEM TO ENSURE SAFETY**
2 **AND RELIABILITY?**

3 A. The quality of our reliability of service is aided by our system upgrades, replacements, and
4 expansions. Black Hills undertakes prudent investments to support its reliability of service.
5 These investments are taken over the long term to support our customers. Without these
6 investments, the Black Hills gas and electric systems could fail to provide critical energy
7 to our customers during abnormal events such as the February Event. The Company's
8 PAGS played a critical role in keeping the lights on during the February Event. The
9 dispatchable generating units at PAGS provided customers with critical life-sustaining
10 energy during this event.

11 **Q. DID THE COMPANY INTERRUPT ITS SERVICE TO CUSTOMERS DURING**
12 **THE FEBRUARY EVENT?**

13 A. No. Black Hills has two electric demand response tariffs: Interruptible Rider and the
14 Voluntary Load Curtailment Rider. The Interruptible Rider allows the Company to
15 interrupt participating customers in the summer months during capacity constraints.
16 Participants on the Voluntary Load Curtailment Rider have the option to curtail usage in
17 exchange for credits on a per kWh basis. Neither of the two demand response offerings
18 have any customers taking service under these tariffs. The Company is proposing certain
19 changes to the Voluntary Load Curtailment tariff in its pending Demand Side Management
20 Application.

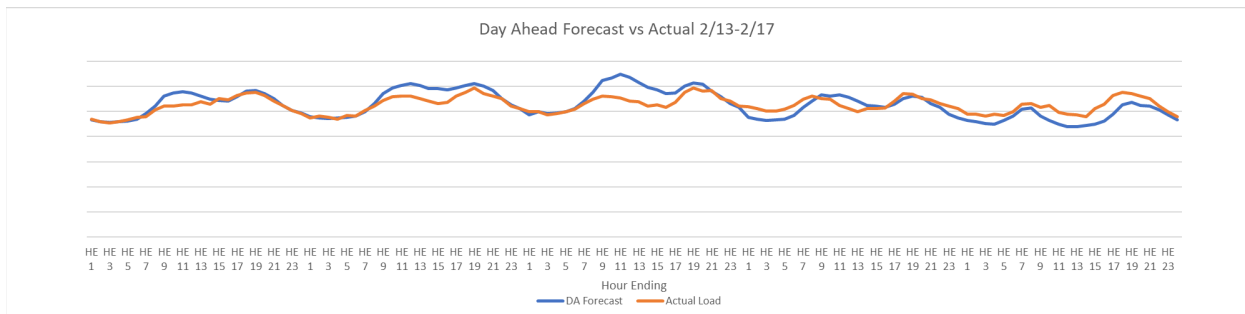
1 **VI. NATURAL GAS PURCHASES**

2 **Q. PLEASE PROVIDE AN OVERVIEW OF THE COMPANY’S WEATHER AND**
3 **LOAD FORECAST LEADING UP TO THE PRESIDENTS DAY WEEKEND.**

4 A. As explained by Mr. Stahl in his Direct Testimony, GDPM uses third-party subscription-
5 based service for load and weather forecasting, called Pattern Recognition Technology
6 (“PRT”). PRT is an online, industry-leading, 24/7 client-specific load forecasting service
7 that has been in business since 1994. The forecasting tool consists of multiple intelligent
8 system-based models that employ weather data from four weather service providers, as
9 well as various machine-learning algorithms. The load forecast is continually updated
10 every hour using the previous hour’s actual weather and the most current information.

11 Leading up to the February Event, the Company’s load forecasts were very
12 accurate. The Figure below depicts the Company’s day ahead load forecast and the actual
13 load for each day during the February Event.

14 **Figure MJH-1: Load Forecast Compared to Actual**



15
16 Based on the load forecast, the Company estimated the amount of natural gas that
17 was needed to supply PAGS during the February Event. The Figure below provides the
18 estimated natural gas load forecast for the February Event. Company witness Mr.
19 Kopetzky addresses this estimate.

Figure MJH-2: Gas Supply Forecast

	Sat., Feb. 13	Sun., Feb. 14	Mon., Feb. 15	Tues., Feb. 16	Wed., Feb. 17
Forecasted Natural Gas Load	51,000 Dth	47,000 Dth	52,000 Dth	42,000 Dth	22,000 Dth

Q. PLEASE PROVIDE AN OVERVIEW OF THE COMPANY'S NATURAL GAS PURCHASES DURING THE EVENT.

A. Company witness Mr. Kopetzky discusses the Company's natural gas purchases in greater detail in his Direct Testimony. The Company prudently purchases its natural gas needs at PAGS through a combination of long-term baseload contracts, monthly baseload contracts, daily spot market purchases, and intra-day market purchases. To ensure sufficient supplies for PAGS during the February Event, BHCE relied on its baseload and monthly contracts for approximately 48.7 percent of gas needs. Baseload purchases were made at the Inside FERC First-of-Month Index pricing. The remaining 51.3 percent of gas needs were met through daily spot market purchases. The Figure below provides an overview of the total gas purchased, total gas forecast, and the actual gas usage. Mr. Kopetzky discusses each of these components in his Direct Testimony.

Figure MJH-3: Gas Purchase Summary

	Sat., Feb. 13	Sun., Feb. 14	Mon., Feb. 15	Tues., Feb. 16	Wed., Feb. 17
Baseload Supplies	22,000	22,000	22,000	22,000	22,000
Daily Gas Purchases	29,000	29,000	29,000	29,000	0
Total Purchased	51,000	51,000	51,000	51,000	22,000
Forecasted Load	51,000	47,000	52,000	42,000	22,000
Actual Load	47,480	49,641	39,599	44,256	26,604

Q. IN WHAT WAYS WAS THE COMPANY ABLE TO MITIGATE THE IMPACTS OF THE NATURAL GAS PURCHASES AND COSTS?

1 A. The Company mitigated the impacts of the February Event in several ways.

2 As discussed by Mr. Stahl in his Direct Testimony, the Company knew going into
3 the February Event that PAGS was going to play a critical role in keeping the lights on
4 during the February Event. The Company added additional personnel to monitor the
5 situation and work throughout the Presidents' Day weekend at PAGS. During the February
6 Event, GDPM continued to monitor the situation and looked for opportunities to ensure
7 costs were kept as low as possible while ensuring adequate energy for customers. By way
8 of example, on Wednesday morning, Feb. 17, actual loads started coming in above forecast,
9 and it appeared that prescheduled imports would be curtailed due to unscheduled flows
10 ("USF"). Initial projections indicated that there would be a significant gas shortage at
11 PAGS for the day. Market indicators suggested that purchased power would be a cheaper
12 and more feasible option, so GDPM managed the potential gas shortage by importing
13 purchased power and reducing generation at PAGS. The USF curtailments on
14 prescheduled imports also ended, mitigating the contingency and reducing the amount of
15 gas required. BHCOE, on behalf of customers, avoided significantly higher gas prices
16 during that period.

17 As discussed by Mr. Kopetzky, as daily gas prices spiked, the Company's strategic
18 and proactive purchases of baseload contracts in advance of this event provided
19 considerable price protection to BHCE customers and saved customers \$22.6 million.
20 During the February Event, BHCE also continued to actively manage its natural gas
21 supplies and was able to sell excess gas to the market, which mitigated the impact of the
22 price spike on BHCE's customers. This sale resulted in revenues of \$775,000, which are
23 used as an offset to the total cost of the February Event.

1 Further, as discussed below in my testimony, the Company deployed a strategic
2 customer communication plan. The Company engaged with customers and took active
3 measures to seek customer reductions in energy use.
4

5 **VII. REQUEST FOR GAS COST RECOVERY**

6 **Q. HOW DOES THE COMPANY NORMALLY RECOVER ITS GAS COSTS?**

7 A. The cost of natural gas is a pass-through cost, meaning the cost incurred by the Company
8 is directly passed on to customers. The Company does not profit on the cost of natural gas.
9 Rather, as approved by the Commission, the Company passes the cost, dollar for dollar, on
10 to its customers. The Company recovers its natural gas cost through an adjustment
11 mechanism called the Energy Cost Adjustment (“ECA”). The ECA is a volumetric charge
12 applicable to all rate schedules. The Company files quarterly updates to the ECA pursuant
13 to its tariffs.¹¹

14 **Q. IS THE COMPANY ADDRESSING A DIFFERENT RECOVERY PROCESS FOR**
15 **THE COST INCURRED DURING THE FEBRUARY EVENT?**

16 A. Yes. The Company has separately tracked the extraordinary cost associated with the
17 February Event as directed by the Commission. In Decision No. C21-0179, the
18 Commission required the utilities to track and record the extraordinary costs from the
19 February Event for the purpose of discrete methods for cost recovery in separate, utility-
20 specific proceedings.¹² The Commission also stated in this decision that:

21 The investor-owned electric and natural gas utilities that are parties to this
22 Proceeding are precluded from including the extraordinary costs of the
23 February extreme weather event for recovery through the normal course of

¹¹ BHCOE Tariff Sheet No. 61.

¹² Proceeding No. 21M-0130EG, Decision No. C21-0179 at Ordering ¶ 8.

1 the implementation of their Electric Commodity Adjustment or Energy Cost
2 Adjustment rate mechanisms and their Gas Cost Adjustment rate
3 mechanisms.¹³
4

5 The Commission precluded the Company from including the “extraordinary” costs
6 from the February Event through the normal course of updating the ECA. The Commission
7 did not define “extraordinary,” nor did it define how specifically these extraordinary costs
8 should be recovered. The Commission deferred these issues to the specific utility filings
9 as the definition and cost recovery treatment may be different for each utility based on the
10 different circumstances of each utility.

11 In compliance with the Commission requirements, the Company has separately
12 identified the extraordinary costs, and it is seeking, with this application, specific cost
13 recovery treatment of those costs. The specific details are discussed below.

14 **Q. WHAT ARE THE SPECIFIC DATES ASSOCIATED WITH THE FEBRUARY**
15 **EVENT.**

16 A. The Company is isolating the February Event to the specific days of Saturday February 13,
17 2021 through Wednesday February 17, 2021. During these days the market price of natural
18 gas rose dramatically to unprecedented levels. As shown in the table below, the prices for
19 natural gas started to rise on the 11th, but dramatically spiked during the 13th through the
20 17th. Prices began to substantially decrease on the 18th and returned wholly to pre-spike
21 prices on the 20th. While the prices on the 12th and the 18th are certainly high, the Company
22 does not consider these prices as extraordinary, especially in light of the prices that
23 occurred during February 13-17. During the 2014 Polar Vortex¹⁴ event, prices rose to

¹³ *Id.* at Ordering ¶ 9.

¹⁴ In late January and early February of 2014, the area from Chicago to the Northeast experienced severely cold temperatures for a sustained amount of time.

1 roughly \$35/dth at the Cheyenne Hub. Thus, the prices on the 12th and the 18th were within
 2 the ranges of previous cold weather events. The Company considers the prices from the
 3 13th through the 17th as extraordinary.

Table MJH-2: February Natural Gas Prices

Feb. 2021	Chey Hub	ANA-OK	PEPL
1	2.565	2.570	2.550
2	2.655	2.650	2.665
3	2.830	2.845	2.825
4	2.805	2.800	2.760
5	2.875	2.860	2.905
6	3.490	3.555	3.515
7	3.490	3.555	3.515
8	3.490	3.555	3.515
9	3.415	3.545	3.525
10	3.475	3.665	3.675
11	5.635	6.055	6.310
12	14.840	16.390	14.545
13	187.690	213.895	224.560
14	187.690	213.895	224.560
15	187.690	213.895	224.560
16	187.690	213.895	224.560
17	92.595	100.260	129.385
18	20.440	24.770	23.390
19	5.810	6.220	6.265
20	3.730	4.135	4.010
21	3.730	4.135	4.010
22	3.730	4.135	4.010
23	2.650	2.675	2.590
24	2.700	2.680	2.645
25	2.630	2.605	2.540
26	2.485	2.455	2.340
27	2.485	2.455	2.340
28	2.485	2.455	2.340

5

1 **Q. PLEASE PROVIDE AN OVERVIEW OF THE COMPANY’S REQUEST FOR GAS**
2 **COST RECOVERY.**

3 A. As discussed above, the Company is isolating the February Event to the specific days of
4 Saturday February 13, 2021 through Wednesday February 17, 2021. During this timeframe
5 the Company incurred a total cost of natural gas of \$24,029,345. This amount represents
6 approximately 40% of the Company’s typical, annual cost of natural gas.

7 As directed by the Commission, the Company has isolated the “extraordinary” cost
8 associated with the February Event. Below, the Company presents several methods for
9 determining what is considered “extraordinary.” Based on the Company’s preferred
10 method, the extraordinary costs associated with the February Event are \$23,188,089.

11 The extraordinary costs will not be addressed in the normal ECA process; rather,
12 they will be treated separately. As discussed in greater detail below, the Company is
13 proposing to amortize the extraordinary costs over two years beginning on November 1,
14 2021.

15 The Company has incurred additional debt cost associated with the February Event.
16 The Company is thus proposing to include a carrying cost on the unamortized balance equal
17 to the Company’s weighted average cost of long-term debt.

18 **Q. THE ATTORNEY GENERAL OF COLORADO SENT A LETTER TO THE**
19 **FEDERAL ENERGY REGULATORY COMMISSION (“FERC”)**
20 **ENCOURAGING FERC TO EXAMINE WHOLESALE NATURAL GAS**
21 **MARKET ACTIVITY. IF BLACK HILLS RECEIVES REFUNDS AS A RESULT**
22 **OF THAT INVESTIGATION OR OTHER INVESTIGATIONS, WILL THE**
23 **COMPANY PASS THOSE SAVINGS ON TO CUSTOMERS?**

1 A. Yes. To the extent that any efforts at FERC or elsewhere result in damages or refunds
 2 being awarded to Black Hills related to February Event gas costs, Black Hills will ensure
 3 those savings are passed on to its customers. The cost of natural gas is a pass-through cost
 4 to our customers. Any savings the Company receives from investigations will also be
 5 passed on to customers.

6

7 ***A. FEBRUARY EVENT TOTAL COST***

8 **Q. PLEASE PROVIDE THE TOTAL COST INCURRED FOR THE FEBRUARY**
 9 **EVENT.**

10 A. Mr. Kopetzky provides a detailed explanation of the gas purchases in his testimony. The
 11 total cost incurred by BHCE during the February Event was \$24,029,345. This cost
 12 includes the daily (spot) purchases and baseload purchases net of market sales. The table
 13 below provides the detailed cost. This information is also contained in Attachment MJH-

14 1.

15 **Table MJH-3: February Event Total Cost**

Description	2/13/2021	2/14/2021	2/15/2021	2/16/2021	2/17/2021	Total
Total Cost						
Baseload- Long-term	\$42,600	\$42,600	42,600	\$42,600	\$42,600	\$213,000
Baseload- Monthly	17,885	17,885	17,885	17,885	17,885	89,425
Spot Market	6,125,480	6,125,480	6,125,480	6,125,480		24,501,920
Market Sale				(775,000)		(775,000)
Total Cost	\$6,185,965	\$6,185,965	\$6,185,965	\$5,410,965	\$60,485	\$24,029,345

16

17 **Q. PLEASE DESCRIBE THE NATURAL GAS MARKET SALE AND THE**
 18 **TREATMENT OF THOSE REVENUES?**

1 A. Mr. Kopetzky discusses this transaction in greater detail in his Direct Testimony. On
2 Tuesday February 16, the Company sold excess gas in response to changing customer
3 demands. The Company received \$775,000 for this sale. As shown in the Table above,
4 the revenues generated from this sale are provided as a credit reducing the total cost to
5 customers.

6 **Q. DID THE COMPANY ALSO MAKE A MARKET ENERGY SALE DURING THE**
7 **FEBRUARY EVENT?**

8 A. Yes, as discussed by Mr. Stahl, the Company made two market sales during the February
9 Event. These transactions resulted in a net margin loss due to the dramatically increased
10 natural gas prices, which were not planned for. Pursuant to the Company's ECA tariff,¹⁵
11 if total annual sales at the end of the year result in a net margin loss, the Company cannot
12 pass those losses on to customers. Rather, if total annual sales at the end of the year result
13 in a net margin gain, customers receive 90% of the margins. At the end of the year, the
14 Company bears the risk if market sales result in net losses.

15

16 ***B. FEBRUARY EVENT EXTRAORDINARY COST***

17 **Q. DID THE COMMISSION PROVIDE A DEFINITION OF EXTRAORDINARY**
18 **COST?**

19 A. No. The Commission has not provided the Company with a definition of extraordinary
20 cost, but rather the Commission left it up to the utilities to propose a definition.

21 **Q. DID THE COMPANY CONSIDER DIFFERENT METHODS FOR**
22 **DETERMINING THE EXTRAORDINARY COSTS INCURRED?**

¹⁵ BHCOE Tariff Sheet No. 61

1 A. Yes. The Company considered four different methods to determine what is considered
 2 extraordinary cost.

3 **Method 1: Actual Spot Market Purchases less Market Sales**

4 First, the Company considered determining extraordinary costs as related to
 5 purchases on the daily spot market. The Company’s base load purchases were excluded as
 6 those were not impacted by the extraordinarily high gas prices. The total daily spot market
 7 purchases for the specific days during the February Event were \$23,726,920. The amount
 8 is shown in the table below as well as in Attachment MJH-1.

9 **Table MJH-4:: Daily Spot Market Purchases**

Description	2/13/2021	2/14/2021	2/15/2021	2/16/2021	2/17/2021	Total
Spot Market	\$6,125,480	\$6,125,480	\$6,125,480	\$6,125,480	-	\$24,501,920
Market Sale				(775,000)		(775,000)
Total	\$6,125,480	\$6,125,480	\$6,125,480	\$5,350,480	-	\$23,726,920

10

11 **Method 2: Status Quo**

12 Second, the Company considered the total February 2021 monthly gas cost less the
 13 total February 2021 monthly ECA revenues. This is the “status quo” method. While the
 14 Company has cost information by day, the Company does not have detailed customer usage
 15 information by day. Thus, it is difficult to estimate the ECA revenues by day. The ECA
 16 revenues received during the month of February reflect the increased usage during the
 17 February Event, but are also based on the existing ECA rate. Examining the total monthly
 18 cost less the total monthly revenues demonstrates the magnitude of the extraordinarily high
 19 market prices compared to what the Company collected in revenues using the existing ECA
 20 rate. The difference between the total February monthly cost less the total February

1 monthly revenues is \$28,703,340. The amount is shown in the table below as well as in
2 Attachment MJH-1.

3 **Table MJH-5: Total February Cost Less Revenues**

Total February 2021 Costs	\$33,809,460
February 2021 ECA Revenues	\$(5,106,120)
Monthly Deferred Change	\$28,703,340

4
5 **Method 3: Three Year Historic Average**

6 Third, the Company compared the total February 2021 gas cost to a three-year
7 historical average. The total ECA cost for the month of February was \$33,809,460, while
8 the three-year historical average cost for the month of February is \$4,480,706. This
9 provides a difference of \$29,328,755. The amount is shown in the table below as well as
10 in Attachment MJH-1.

11 **Table MJH-6: Total February Cost Less Three-year Historical Average**

Total February 2021 Costs	\$	33,809,460
2020	\$	4,105,126
2019		4,649,058
2018		4,687,933
Historical Average	\$	4,480,706
3-year Average Incremental	\$	29,328,755

12
13 **Method 4: Repriced Daily Spot Market Purchases less Market Sales**

14 Fourth, the Company repriced the daily sport market purchases for the February
15 Event. As discussed above in the first discussed method, the total daily spot market
16 purchases were \$23,726,920. The Company repriced these purchases using an average
17 price of \$4.541/Dth and \$4.730/Dth for the month of February that excludes the prices

1 during the February Event. The difference between the repriced spot market purchases less
 2 the market sale and the total spot market purchases less the market sale is \$23,188,089.
 3 The amount is shown in the table below as well as in Attachment MJH-1.

Table MJH-7: Daily Spot Market Repriced

Description	2/13/2021	2/14/2021	2/15/2021	2/16/2021	2/17/2021	Total
Spot Market	\$6,125,480	\$6,125,480	\$6,125,480	\$6,125,480	-	\$24,501,920
Market Sale				(775,000)		(775,000)
Total	\$6,125,480	\$6,125,480	\$6,125,480	\$5,350,480	-	\$23,726,920
Reprices Spot Market	\$134,708	\$134,708	\$134,708	\$134,708		\$538,831
Difference	\$5,990,772	\$5,990,772	\$5,990,772	\$5,215,772		\$23,188,089

Q. WHAT METHOD IS THE COMPANY PROPOSING TO USE?

A. BHCE is proposing to use method four, involving the repriced daily spot market purchases.
 This method is the best representation of what the ECA would have experienced if not for
 the February Event spike in market prices. The Table below provides a summary of the
 methods. The amount will be amortized over a period of time as described below, which
 will assist in mitigating customer bill impacts. To be clear, the total cost incurred during
 the February Event was \$24,029,345. Of this cost, the extraordinary cost portion according
 to the Company’s preferred definition of extraordinary cost is \$23,188,089. The remaining
 cost—\$841,256—is not considered extraordinary, and it will be included in the Company’s
 next ECA filing.

Table MJH-8 – Summary of Methods

Proposed Method	Cost to be Recovered
Method 1: Actual Spot Market Purchases	\$ 23,726,920
Method 2: Status Quo	\$ 28,703,340
Method 3: Three Year Historic Average	\$ 29,328,755
Method 4: Repriced Daily Spot Market Purchases	\$ 23,188,089

C. AMORTIZATION PERIOD

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Q. WHAT IS THE COMPANY'S OBJECTIVE IN DETERMINING AN APPROPRIATE AMORTIZATION PERIOD?

A. The extraordinary cost associated with the February Event present several challenges for the Company and the Commission to consider. Including the cost in the normal ECA process, which is recovered from customers over a 12-month period, would lead to greatly increased bills. However, the benefit of a one-year amortization period is that the Company would be able to recover the cost in the normal course of business and would not have the need to incur additional carrying cost.

Longer amortization periods beyond one-year present other challenges. Long amortization periods introduce intergenerational inequities among customers. With long amortization periods, new customers who join the system well after the February Event could be subject to cost recovery for an event they were not a part of. Also, long amortization periods require the Company to incur additional carrying cost. As discussed below, the Company has already incurred additional debt cost and long amortization periods may also cause the Company to incur additional long-term debt while balancing the Company's capitalization ratios.

The Company is striving to find the right balance for the amortization period. The Company is concerned about bill impacts and the challenges that a short amortization period would have on customers. Short amortization periods will lead to a higher rate, which will increase customer bills. On the other side, the Company is also concerned about long amortization periods. From a financial perspective, long amortization periods will require the Company to incur additional long-term debt while balancing capitalization

1 ratios. Also, long amortization periods present policy concerns regarding intergenerational
2 inequities.

3 **Q. WHAT DIFFERENT AMORTIZATION PERIODS DID THE COMPANY**
4 **ANALYZE?**

5 A. The Company analyzed several different amortization periods. As directed by the
6 Commission in Decision No. C21-0261, Ordering Paragraph 32, BHCE prepared
7 amortization periods using:

- 8 1. 24 months and no carrying costs;
- 9 2. 60 months with carrying costs recovered from ratepayers calculated at the utility's
10 weighted average cost of long-term debt; and
- 11 3. 84 months with carrying costs recovered from ratepayers calculated at the cost of
12 senior secured bonds rated "AA" or "AA2" or better by at least one major
13 independent credit rating agency¹⁶ or some other reasonable measure of financing
14 the amortization through securitization.

15
16
17 BHCE also separately prepared four additional amortization periods using:

- 18 4. 8 months of short-term debt followed by 12 months with carrying costs recovered
19 from customers without interest;
- 20 5. 8 months of short-term debt followed by 24 months with carrying costs recovered
21 from customers calculated at the utility's weighted average cost of long-term debt;
- 22 6. 8 months of short-term debt followed by 36 months with carrying costs recovered
23 from customers calculated at utility's weighted average cost of long-term debt; and
- 24 7. 8 months of short-term debt followed by 36 months with carrying costs recovered
25 from customers calculated at the utility's weighted average cost of capital.

26
27 Table MJH-9 provides a side-by-side comparison of the various amortization
28 scenarios. The detailed calculations are provided in Attachment MJH-2. As shown in the
29 table below, the seven-year securitization scenario is the costliest scenario. I discuss
30
31
32

¹⁶ C.R.S. § 40-41-102(5).

1 securitization in greater detail later in my testimony. I also describe further below the
 2 customer bill impacts associated with each amortization scenario below.

3 **Table MJH-9: Amortization Scenarios**

Description	PUC Scenarios			Black Hills Scenarios			
	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6	Scenario 7
Principal	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026
Interest	0	2,392,944	8,345,447	0	962,184	1,433,179	2,524,131
Total	\$ 23,333,026	\$ 25,725,970	\$ 31,678,473	\$ 23,333,026	\$ 24,295,210	\$ 24,766,205	\$ 25,857,157
Scenario 1: 24 months and no carrying costs							
Scenario 2: 60 months, 8 months of Short-term debt + 60 months of weighted average cost of long-term debt							
Scenario 3: 84 months, 8 months short-term debt + securitization cost							
Scenario 4: 12 months, 8 months of short-term debt, no long-term interest as of Nov 1, 2021							
Scenario 5: 24 months, 8 months short-term debt + 24 months of weighted average cost of long-term debt							
Scenario 6: 36 months, 8 months short-term debt + 36 months of weighed average cost of long-term debt							
Scenario 7: 36 months, 8 months short-term + 36 months of weighted average cost of capital							

4
 5
 6 **Q. WHAT AMORTIZATION PERIOD IS THE COMPANY PROPOSING?**
 7 A. The Company is proposing a two-year amortization period (Scenario 5). The proposed
 8 recovery periods strike an appropriate balance reflecting both customer bill impacts and
 9 the Company’s incurred carrying costs. The customer bill impacts for each scenario are
 10 shown below.

D. CARRYING COST

11
 12
 13 **Q. IS THE COMPANY PROPOSING TO INCLUDE CARRYING COST ON THE**
 14 **EXTRAORDINARY COST?**
 15 A. Yes. The Company is including both short-term carrying cost and long-term carrying cost.
 16 As discussed later in my testimony, the Company issued a short-term nine-month loan to
 17 address the short-term liquidity issues stemming from the February Event. This term loan
 18 will be refinanced into long-term debt on or before the maturity date that takes place in

1 November 2021. The Company has included the short-term carrying cost of this note in
2 its cost recovery proposal until November. In addition, because the Company is proposing
3 to recover the costs associated with the February Event over a two-year period, the
4 Company will rely on longer-term financing options. The carrying costs are appropriate
5 and needed to facilitate the extended recovery of costs, which is necessary to mitigate
6 customer bill impacts. The Company is proposing to include carrying cost equal to the
7 weighted average cost of long-term debt.

8
9 ***E. CUSTOMER BILL IMPACTS***

10 **Q. PLEASE PROVIDE THE VARIOUS CUSTOMER BILL IMPACTS ASSOCIATED**
11 **WITH THE DIFFERENT AMORTIZATION PERIODS.**

12 A. The Company presents multiple bill impact scenarios associated with different
13 amortization periods as discussed above. The table below provides the bill impacts for a
14 residential and small commercial customer on the various scenarios. The calculations are
15 provided in Attachment MJH-2: Amortization & Bill Impacts.

1

Table MJH-10:- Bill Impact Analysis By Scenario

Description	PUC Scenarios			Black Hills Scenarios			
	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6	Scenario 7
Principal	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026	\$ 23,333,026
Interest	0	2,392,944	8,345,447	0	962,184	1,433,179	2,524,131
Total	\$ 23,333,026	\$ 25,725,970	\$ 31,678,473	\$ 23,333,026	\$ 24,295,210	\$ 24,766,205	\$ 25,857,157
Residential Amount	\$ 3.67	\$ 1.62	\$ 1.43	\$ 7.35	\$ 3.83	\$ 2.60	\$ 2.71
Residential Percentage	3.7%	1.6%	1.4%	7.4%	3.8%	2.6%	2.7%
Residential Total	\$ 88.13	\$ 97.20	\$ 119.95	\$ 88.20	\$ 91.87	\$ 93.53	\$ 97.63
Small Commercial Amount	\$ 14.08	\$ 6.21	\$ 5.47	\$ 28.18	\$ 14.67	\$ 9.96	\$ 10.40
Small Commercial Percentage	4.3%	1.9%	1.7%	8.7%	4.5%	3.1%	3.2%
Small Commercial Total	\$ 337.82	\$ 372.60	\$ 459.82	\$ 338.10	\$ 352.18	\$ 358.52	\$ 374.26
Scenario 1: 24 months and no carrying costs							
Scenario 2: 60 months, 8 months of Short-term debt + 60 months of weighted average cost of long-term debt							
Scenario 3: 84 months, 8 months short-term debt + securitization cost							
Scenario 4: 12 months, 8 months of short-term debt, no long-term interest as of Nov 1, 2021							
Scenario 5: 24 months, 8 months short-term debt + 24 months of weighted average cost of long-term debt							
Scenario 6: 36 months, 8 months short-term debt + 36 months of weighed average cost of long-term debt							
Scenario 7: 36 months, 8 months short-term + 36 months of weighted average cost of capital							

2

3

Q. WHAT OBSERVATIONS DO YOU HAVE ON THE VARIOUS SCENARIOS?

4

A. Shorter amortization periods reduce the amount of interest that is owed; however, they result in higher customer bill impacts. Scenario 4 is the shortest amortization period and has the highest bill impact but the lowest overall cost. The Securitization Scenario (Scenario 3) results in the lowest customer bill impact because it is amortized over 84 months, but it has the highest overall cost to customers.

8

9

The Company is proposing Scenario 5, involving a 24 month amortization period, and where the carrying cost after November 2021 reflects the Company’s weighted average cost of debt. This scenario has an average residential customer bill impact of \$3.83 a month. Scenario 5 involves a relatively low interest expense to customers, and it has a reasonable bill impact to recover the extraordinary gas costs from the February Event.

10

11

12

13

1 It is also important for the Commission to consider that extending the amortizations
2 beyond a period of three years should reflect application of the Company's WACC, as
3 WACC more properly reflects the true cost to the Company of long amortization periods.

4
5 ***F. RATE DESIGN***

6 **Q. IS THE COMPANY PROPOSING A NEW LINE ITEM ON CUSTOMER BILLS**
7 **TO REFLECT THE EXTRAORDINARY COST ASSOCIATED WITH THE**
8 **FEBRUARY EVENT?**

9 A. Yes. The Company considered combining the February Event cost with the ECA cost to
10 derive a combined total cost and calculate a resulting combined total rate. The combined
11 total rate would appear as one line item on a customer's bill. The Company could still
12 separately track the separate components, but customers would only see one line item on
13 their bill. The existing ECA line item description provides rate and volume information so
14 that customers can easily understand the charges on their bill. However, combining the
15 February Event rate with the normal ECA rate would result in less transparency because
16 the rate and volume information shown on the bill would not be available to the customer.
17 For this reason, the Company is proposing to add a new line item on customer bills.

18 **Q. PLEASE DESCRIBE THE PROPOSED RATE DESIGN FOR THE FEBRUARY**
19 **EVENT EXTRAORDINARY COSTS?**

20 A. The Company is proposing a new line item on customer bills called the Extraordinary Cost
21 Recovery Rider ("ECRR"). The ECRR will be treated similar to the ECA but will be
22 separately tracked from ECA costs. The ECRR will be charged on a volumetric basis.
23 Determining the rate on a volumetric basis is a reasonable and easily understood approach

1 that directly correlates with the manner the costs were incurred. In addition, the current
2 ECA rates are volumetric and for consistency proposes a volumetric rate is appropriate.
3 The Large Volume Interruptible class customers will not be billed for the February Event,
4 as they had zero usage during the February Event.

5 **Q. DID THE COMPANY CONSIDER OTHER RATE DESIGNS?**

6 A. Yes. The Company also explored a rate design where a greater portion of cost recovery
7 was assigned to winter volumes than summer volumes. The goal of this rate design would
8 be to collect a greater portion of the revenue during the winter months when bills are
9 typically lower than during the high usage winter months. This rate design would
10 theoretically smooth out the overall billed revenue stream so customers are not affected
11 with larger bill increases during high usage months. The primary reason the Company is
12 not recommending the summer/winter differential rate design is that it requires very high
13 volumetric rates during the winter months when class volumes are lowest. The high rates
14 create definite winners and losers within less homogeneous customer classes such as the
15 commercial rate classes. Higher load factor customers such as restaurants and hotels would
16 likely be adversely impacted for cooking and pool/water heating during the high-rate
17 summer months. In the end, the summer/winter differential rate design helps some
18 customers and harms others in a way that is inconsistent with how the costs were originally
19 incurred.

20 The better solution is to allow customers to self-select into the Company's available
21 Budget Billing program to smooth out their bills. The Budget Billing program is available
22 to customers on a 12-month basis. It achieves a very similar result to the Summer/Winter

1 split rate design. The Company will inform customers of the Budget Billing option to
2 smooth out their bills.

3 **Q. WHEN IS THE COMPANY PROPOSING TO IMPLEMENT THE 2021**
4 **FEBRUARY EVENT SURCHARGE?**

5 A. The Company proposes that cost recovery begin on November 1, 2021. In addition, the
6 Company has several concerns that a lengthy delay in implementation could have
7 unintended consequences, such as to the Company's credit rating (discussed below).

8 **Q. HOW WILL THE COMPANY ENSURE THAT THE COMPANY RECOVERS NO**
9 **MORE OR LESS THAN THE TOTAL, EXTRAORDINARY COST?**

10 A. The ECRR will be set and will not change throughout the amortization period. The
11 Company will separately track the revenues generated from the ECRR. At the end of the
12 amortization period, the Company will stop charging the ECRR. Any remaining net
13 balance either positive or negative will then be included in the Company's next ECA true-
14 up calculation.

15 **Q. ARE YOU SPONSORING PRO FORMA TARIFF SHEETS TO RECOVER THE**
16 **FEBRUARY EVENT GAS COST?**

17 A. Yes. In Attachment MJH-3, I am providing *pro forma* tariff sheets necessary to support
18 implementation of the ECRR. Following Commission approval of this Application, the
19 Company will file a compliance Advice Letter implementing final tariff sheets consistent
20 with the Commission's final decision.

1 **VIII. FINANCING & SECURITIZATION**

2 **Q. WHAT IS THE PURPOSE OF THIS SECTION OF YOUR TESTIMONY?**

3 A. The February Event caused BHCE and its other regulated affiliates within Black Hills
4 Corporation to incur extraordinarily high gas costs. This section of my testimony describes
5 the financing activities Black Hills has taken in response to the February Event. In
6 addition, I discuss securitization financing and why that is not an appropriate tool to use
7 for this event.

8
9 ***A. FINANCING COST***

10 **Q. DID THE FEBRUARY EVENT CREATE SHORT-TERM LIQUIDITY NEEDS FOR**
11 **BLACK HILLS CORPORATION AND BHCE?**

12 A. Yes. During the February Event, BHC incurred extraordinary gas costs across its various
13 utilities of approximately \$600 million. Over that same time period, BHCE incurred gas
14 costs of \$24,029,345, which is approximately 40% of the typical, annual gas costs. These
15 gas costs became due and payable in March 2021.

16 **Q. HOW DID BHC MANAGE ITS SHORT-TERM LIQUIDITY NEEDS?**

17 A. BHC worked with its banking relationship and announced on February 24, 2021, the
18 closing of an \$800 million unsecured term loan maturing in nine-months on November 24,
19 2021, with an interest rate of LIBOR (London Inter-Bank Offered Rate) plus 75 basis
20 points. The proceeds of this term loan were used to fund the natural gas purchases made
21 in February 2021 (by its subsidiaries) and provide additional liquidity. It was important to
22 quickly lock in low-cost financing in the short-term to manage liquidity before options
23 potentially became more expensive or were altogether unavailable. The term loan allows

1 BHC to pay down a portion or the entire loan with no prepayment penalty and provides
2 important flexibility to determine the best options for BHC's subsidiaries before locking
3 in more permanent solutions. The term loan is a short-term bridge loan that provided a
4 source of short-term liquidity and allowed BHC and its subsidiaries to meet settlements
5 without reducing regular sources of liquidity. This term loan also allowed the Company
6 and its regulators time to understand the cost recovery period before committing to a more
7 long-term solution. On March 31, 2021, BHC paid down a portion of the term loan to
8 \$600 million. BHC took this action once costs were more definite. The term loan is
9 currently at a rate of 0.85613% until May 26, 2021, as it resets each month.

10 **Q. HOW DOES THE COMPANY PLAN TO FINANCE THE EXTRAORDINARY**
11 **COSTS OVER THE RECOVERY PERIOD?**

12 A. The finance philosophy of BHCE is aligned with the overall corporate finance
13 philosophy of BHC, which is to maintain financial integrity and ability to access capital
14 as needed at all times at a reasonable cost. Funding will be provided through BHC and
15 will depend on many factors including recovery time and requirements of funding for other
16 BHC utilities. BHC issues long-term debt and equity to fund its utilities at the parent level
17 to ensure the most efficient source of funding for all its business units. This financing
18 approach lowers the cost of debt as compared to separate issuances of debt for each of the
19 BHC utilities. Based on the outcomes of the various regulatory proceedings for its utilities,
20 BHC anticipates that it will refinance the short-term unsecured term loan with a long-term
21 note. The Company funds its long-term assets with both long-term debt and equity. The
22 Company targets a 50/50 long-term debt to equity capital structure.

1 **Q. IS THE COMPANY PROPOSING TO INCLUDE CARRYING COST EQUAL TO**
2 **THE WEIGHTED AVERAGE COST OF CAPITAL?**

3 A. No. As discussed above, it is likely BHC will have to issue long-term debt that balances
4 our capitalization ratios to fund the long-term February Event regulatory asset. As means
5 to help mitigate customer bill impacts and to absorb some of the cost associated with the
6 February Event, the Company is not proposing to include carrying cost equal to its WACC.
7 As shown in Scenario 7 above, the interest cost associated with a three-year amortization
8 period using the Company's authorized WACC results in an additional \$1,561,947 of
9 carrying cost. The Company is proposing to forgo this additional cost as a way to help
10 mitigate the customer bill impacts. However, the Company is proposing to include a
11 carrying cost that is equal to BHC's current weighted average cost of long-term debt. That
12 being said, should the Commission seek an amortization period that is beyond two years,
13 a carrying charge based on WACC would be appropriate, as that carrying charge would
14 more appropriately reflect the cost to the Company of the longer amortization period.

15 **Q. WHAT IS THE BHC'S CURRENT WEIGHTED AVERAGE LONG-TERM COST**
16 **OF DEBT?**

17 A. BHC's current weighted average long-term cost of debt is 3.91%.

18 **Q. WILL THE WEIGHTED AVERAGE LONG-TERM COST OF DEBT CHANGE**
19 **WHEN NEW LONG-TERM DEBT IS ADDED?**

20 A. Yes. As I stated above, BHC secured short-term financing to address the immediate
21 liquidity needs resulting from the exceptionally high expenses due to the February Event.
22 BHCE is proposing to amortize these costs over a maximum two-year period, which will

1 require the Company to secure additional long-term debt. The addition of the new long-
2 term debt will change the Company's weighted average long-term cost of debt.

3 **Q. WHY IS IT APPROPRIATE TO INCLUDE CARRYING COSTS USING BHC'S**
4 **WEIGHTED AVERAGE COST OF LONG-TERM DEBT?**

5 A. Because the Company is proposing to recover the costs associated with the February Event
6 over a maximum two-year period, the Company will rely on longer-term financing options
7 like long-term debt while managing capitalization ratios. The carrying costs are
8 appropriate and needed to facilitate the extended recovery of costs, which mitigate
9 customer bill impacts. Even if the Company is required to issue new equity to fund the
10 February Event costs, the Company's proposal will provide customers with a more
11 favorable carrying cost based on long-term debt, as compared to WACC.

12 **Q. ARE UTILITY INVESTORS CONCERNED ABOUT THE REGULATORY**
13 **TREATMENT OF THE EXTRAORDINARY FEBRUARY EVENT COSTS?**

14 A. Yes. The investment community has expressed concern on how the public utilities
15 commissions throughout the country will treat the extraordinary cost associated with the
16 February Event. Generally speaking, their concerns are (1) will the utilities get full
17 recovery of the cost, (2) when will recovery start, and (3) how long is the recovery period.

18 **Q. HOW DOES THE RECOVERY PERIOD AND CARRYING COST IMPACT**
19 **BHC'S CREDIT METRICS?**

20 A. If BHC recovers these costs over a longer timeframe, using a carrying cost of only long-
21 term debt will put pressure on credit ratings and capital structure. Rating agencies review
22 numerous financial metrics for a given entity. These credit metrics include assessment of
23 the adequacy of the capital structure.

1 Credit ratings affect a company's ability to issue debt in a couple of ways. First,
2 the lower the credit rating, the greater the risk: premium required from investors. Second,
3 a lower rating limits the number of potential investors interested in a company's debt
4 securities which reduces the market for the company's debt securities. Both of these
5 circumstances tend to increase the overall cost of debt to a company.

6 **Q. HAVE ANY UTILITIES RECEIVED CREDIT RATING DOWNGRADES AS A**
7 **RESULT OF THE EXTRAORDINARY FEBRUARY EVENT COSTS?**

8 A. Yes. Overhanging uncertainties regarding the timing and nature of recoupment for these
9 extraordinary energy costs have impacted the credit rating for a number of regional gas
10 utilities. Concerns over the timing and terms of gas cost recovery are magnified by the
11 knowledge of regulator sensitivity to higher utility bills to customers.

12 **Q. WHAT IS THE LONG-TERM IMPACT OF A BHC CREDIT RATING**
13 **DOWNGRADE?**

14 A. Financial integrity is critical to the ability of BHCE to satisfy its obligation to provide
15 safe and reliable natural gas delivery services to its customers. The long-term impact of a
16 credit rating downgrade is higher costs on short-term debt and future long-term debt
17 issuances. A general rule of thumb is that a one notch downgrade will increase long-term
18 debt rates by approximately 25 basis points and short-term debt by 5-10 basis points,
19 depending on current market conditions. These additional costs would be passed on to
20 customers because the Company's cost of service reflects its cost of debt.

B. SECURITIZATION

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Q. WHAT IS SECURITIZATION?

A. Securitization is a type of financing that is secured by a specific revenue stream created by a financing order issued by a state utility commission that is designed to repay the principal and interest of the security as well as the administration and other costs associated with the securities. These securities rely solely on the cash flow stream generated by the underlying asset or pool of assets and not on the credit of the originating company. Securitization bonds have been issued by utilities in the past to recover stranded costs as a utility moves towards greener generation options and to recover costs due to hurricanes and wildfires.

Q. HAS BLACK HILLS CONSIDERED SECURITIZATION AS A METHOD OF FINANCING ITS EXTRAORDINARY COSTS RELATED TO THE FEBRUARY EVENT?

A. As required by Decision No. C21-0261, Black Hills analyzed the cost of an 84-month securitization. Black Hills does not recommend securitization as a means of financing the costs associated with the February Event.

Q. WHY HAS BLACK HILLS DECIDED NOT TO PURSUE FINANCING OF ITS EXTRAORDINARY COSTS THROUGH SECURITIZATION?

A. The extraordinary gas costs for the February Event is \$24 million. This amount is less than the amount typically required to attract the interest of investors to put in the additional work required to review and invest in securitized bonds. This lower issuance size would increase the interest rate on the bonds compared to a larger securitization. Additionally, the upfront issuance costs and ongoing costs to administer the bonds for a securitization are more significant than for a standard senior, unsecured debt issuance (issued by BHCE's parent,

1 BHC). Costs for securitization are mostly fixed or have minimums that must be met such
2 that the costs for a smaller issuance can outweigh any benefits. Under these parameters,
3 Black Hills' securitization package would likely be too small to obtain favorable terms.

4 **Q. WHAT ADDITIONAL COSTS ARE INCURRED IN A SECURITIZATION BOND?**

5 A. There are multiple costs that would be incurred in a securitization bond that are either
6 higher than or in addition to a normal senior unsecured BHC bond issuance. For example,
7 upfront issuance costs are higher to cover more legal fees due to the complex nature of the
8 bonds, set-up fees related to the special purpose entity, and work incurred by the
9 Commission for the financing order. Additionally, these bonds incur ongoing costs to
10 administer, track and rate for each year the bonds are outstanding. These on-going costs
11 are paid by the special purpose entity and must be covered in the financing order.

12 **Q. DID BLACK HILLS ESTIMATE WHAT THESE COST WOULD BE?**

13 A. Yes, the Black Hills Treasury team estimated costs through discussions with banks, direct
14 conversations with vendors (i.e., rating agencies), reviewing memorandums of previously
15 issued securitization bonds by other utilities, and reviewing a filing made by Southern
16 California Edison to estimate ongoing costs.

17 As requested by the Commission, Black Hills has prepared a scenario that would
18 involve securitization of the February Event extraordinary costs. The cost of securitization
19 is much higher than a normal senior unsecured bond. For this analysis, Black Hills
20 estimates that securitization would cost approximately \$8.5 million. Details of this analysis
21 are shown in Attachment MJH-4 Securitization Analysis. As shown above in the bill
22 impact analysis section, securitization would result in the highest overall cost to customers.

1 **IX. HEDGING**

2 **Q. DOES THE COMPANY HAVE A HEDGING PROGRAM?**

3 A. No. The Company's hedging program expired in 2020. In 2011, Black Hills filed an
4 application, in Proceeding No. 11A-580E, for approval of a Gas Mitigation Plan ("GMP").
5 The Commission approved the GMP in Decision No. C11-1132. Over the years, the GMP
6 was subsequently modified and updated through approvals by the Commission.¹⁷ On May
7 31, 2017, in Proceeding No. 15A-0199E, Public Utilities Commission Staff filed a report
8 following the Commission's request to have Staff review the Company's hedging program
9 and results. Staff's report was intended to provide background and transparency regarding
10 the previously approved hedging plan and to provide guidance for future utility hedging.
11 In Proceeding No. 19V-0744E, the GPM was put in abeyance for a period of five years
12 through December 31, 2024.

13 That being explained, the Company's approved GMP consisted of long-term fixed
14 price hedging strategy. The hedges were tied to first of the month index prices. Therefore,
15 even if BHCE had its hedging program in place, it would not have been able to mitigate
16 the mid-month price spike that occurred in February.

17
18 **X. CUSTOMER COMMUNICATION**

19 **Q. DID BLACK HILLS PROACTIVELY COMMUNICATE WITH CUSTOMERS**
20 **DURING THE FEBRUARY EVENT?**

21 A. Yes. Black Hills actively worked to use and leverage available customer communication
22 platforms to inform its customers of the need and importance of taking action to conserve

¹⁷ Proceeding No. 15A-0199E, Decision No. C15-0477 and Proceeding No. 16V-0056E, Decision No. C16-0232.

1 their energy needs. The Company stood ready to arm its customers with practical
2 information on how they could reduce their gas and electric consumption. Black Hills
3 understood that there could be potential for customers to face high energy demands, and
4 that those demands were coupled with a dramatic increase of natural gas prices. For that
5 reason, we engaged with customers and took active measures to seek customer reductions
6 in energy use. We are proud of our efforts to ensure customers received the information
7 they needed to manage their bills and energy use.

8 Black Hills used a broad spectrum of communication channels to reach out to its
9 customers. These channels include: (1) the customer call center; (2) energy efficiency
10 content; (3) media and press statements; (4) customer emails; (5) Company website
11 materials; and (6) comprehensive use of social media platforms, including Facebook,
12 LinkedIn, Instagram, and Twitter. Black Hills worked to spread the message to customers
13 of the importance of reducing their energy use. Black Hills' press releases resulted in
14 coverage in local Colorado media.

15 The energy-saving messages that Black Hills communicated to customers involved
16 reasonable steps to lower their energy use. We stressed the importance of lowering
17 thermostats to a maximum of 68 degrees, as well as further reducing temperatures when
18 customers are away from home or sleeping. We recommended customers hold off on doing
19 chores, such as laundry or dishes, until the extreme cold abated. We also advocated for
20 checking furnace filters to ensure they are clean and installed properly. Similarly, we
21 communicated the need to ensure vents and heaters are free from obstructions or debris.
22 And, we encouraged reducing hot water usage, including for showers, baths, as well as
23 setting temperatures on water heaters to no more than 120 degrees. With our

1 communications, we continued to stress how customers can receive assistance from Black
2 Hills, including in obtaining bill payment assistance.

3 **Q. HOW DID BLACK HILLS DETERMINE TO LAUNCH CONSERVATION**
4 **COMMUNICATIONS WITH CUSTOMERS?**

5 A. Black Hills launches conservation messaging tied with cold weather to customers based on
6 the severity of weather events. For the February Event, the weather was abnormal and
7 extreme, prompting the Company to begin its thorough communication efforts. The
8 Company's communication team had discussions over the holiday weekend on
9 communications needs and activating communication plans given the quickly evolving
10 situation.

11 **Q. DO YOU HAVE ATTACHMENTS PROVIDING THE FEBRUARY EVENT**
12 **COMMUNICATION DETAILS?**

13 A. Yes. With my testimony, I am providing Attachments MJH-5 and MJH-6. Attachment
14 MJH-5 is a spreadsheet that contains all of the communications made by Black Hills with
15 customers, both in Colorado and in our other service territories. This attachment does not
16 include the media coverage of our media releases, which I discuss further below.
17 Attachment MJH-6 provides illustrative examples of our communication efforts and it also
18 includes a visualization of our communication approach over months leading up to the
19 February Event. These attachments demonstrate the significant communication efforts
20 Black Hills undertook.

21 **Q. PLEASE DISCUSS NOTABLE COMMUNICATIONS PROVIDED IN**
22 **ATTACHMENT MJH-5.**

1 A. Through digital media between Feb. 11-26, Black Hills Energy posted 23 updates via social
2 media channels that reached more than 72,000 customers with messaging focused on
3 energy and conservation. Additionally, a direct-to customer email was sent on Feb. 15
4 with tips for keeping customers warm, while managing energy consumption. This email
5 was sent to more than 600,000 customers across all BHC utilities and had an open rate of
6 about 35 percent. Also notable, the Company engaged in media outreach beginning in
7 February 11 with a reminder to clear snow from gas meters; a second press release was
8 sent out to all Colorado media on February 15 with energy conservation reminders. Lastly,
9 Black Hills' tips for conserving energy were highlighted in at least nine unique television
10 stories and in local newspapers including (but not limited to) the *Pueblo Chieftain* and
11 *Pagosa Daily Post*.

12 **Q. BESIDES THE SPECIFIC FEBRUARY EVENT COMMUNICATIONS, HOW**
13 **DOES BLACK HILLS SEEK TO INFORM ITS CUSTOMERS OF THE BENEFITS**
14 **OF ENERGY EFFICIENCY?**

15 A. Black Hills engages in customer education efforts throughout the year to prepare customers
16 for changes in temperature, extreme weather, and tips/tools for reducing wasted energy.
17 As an example, in October 2020, the Company used bill inserts to highlight low- and no-
18 cost weatherization efforts that help conserve energy during the coldest months of the year.
19 The Company's website also includes energy-saving tips and information. Moreover, the
20 Company works year-round to engage with customers on program offerings to reduce
21 consumption and demand through energy efficiency programs. Our marketing platforms
22 ensure our customers understand the utility resources they have available to obtain cost-

1 effective solutions to energy challenges. The Company informs its customers year-round
2 to assist with abnormal situations such as the February Event.

3 **Q. WHAT IS THE ESTIMATED IMPACT THE CUSTOMER COMMUNICATIONS**
4 **HAD ON CUSTOMER BEHAVIOR?**

5 A. The Company is not able to quantify an actual amount of energy reduction associated with
6 its extensive communications. By this, I am not inferring that the Company's messaging
7 failed to trigger customer conservation efforts. Rather, the Company does not have the
8 ability to quantify with any statistical accuracy the energy reduction from customer
9 communications. This information is not quantifiable with accuracy given the multitude
10 of assumptions and speculations necessary with such a request. Even more, no particular
11 amount of reductions would stem directly from communication efforts, as there are nearly
12 innumerable reasons for why a customer or aggregated levels of customers may have
13 reduced energy consumption. Given these complexities and the lack of potential accurate
14 information on energy reductions from customers directly related to the Company's
15 communications, the Company is not providing quantified estimates.

16 Moreover, as Company witness Mr. Kopetzky explains, the Company was required
17 to purchase gas supply on February 12 for the days of February 13-16. The Company
18 therefore had the need to purchase the gas supply, regardless of how customers reacted to
19 the Company's conservation messaging.

20 Nevertheless, as provided in Attachment MJH-6, the Company has provided
21 measurable customer engagement metrics that many of its communication efforts had with
22 customers. This information provides that the Company's communication efforts did in

1 fact reach customers. It is therefore reasonable to assume that the Company's
2 communication efforts impacted customer energy use.

3
4 **XI. MANAGEMENT ISSUES**

5 **Q. PLEASE GENERALLY DISCUSS THE COMPANY'S MANAGEMENT REVIEW**
6 **PROCESS FOR GAS SUPPLY.**

7 A. The management review process is a continuous process, which begins with preparations
8 for the filing of the annual gas supply plan (Gas Purchase Plan). From that point and before
9 each gas flow month, gas supply management and purchase discussions occur, considering
10 more current analysis of weather, load, storage activity, upstream pipeline operational
11 conditions, and price. This pre-month preparation and purchase activity is summarized in
12 a monthly setup sheet, which is undertaken and reviewed by the Senior Manager of Gas
13 Supply Services and the Vice President of Gas Supply and Transportation Services.

14 As described by Company witness Mr. Kopetzky, prior to each gas day, the Senior
15 Manager of Gas Supply Services reviews updated weather forecasts, load forecasts, and
16 pipeline operational conditions, to make gas supply management decisions, which may
17 include gas purchases and modifications to planned storage activity. Contracted storage is
18 managed within the contractual rights of the service and limitations. Contracted storage is
19 also factored into the gas supply management decision-making process relative to pipeline
20 operational conditions, weather forecast, and load volatility. This process ensures supply
21 reliability and pipeline penalty mitigation.

22 **Q. PLEASE DESCRIBE THE COMPANY'S TRANSACTIONAL POLICIES FOR**
23 **PROCURING NATURAL GAS.**

1 A. All employees of Black Hills are bound to act and perform their duties in line with
2 Company policies and procedures. Activities performed within the Gas Supply and
3 Transportation Services teams, and specifically those related to transactional activities, are
4 governed by the Company's applicable risk policy and contract policy. In its policies, the
5 transactional authority levels are identified for procurement of natural gas for customers
6 and for contracting of pipeline services to ensure reliable delivery to customers when
7 natural gas is needed. In typical situations, employees at the manager level of Black Hills
8 have authority to transact for natural gas, as the prices and volumes are within authorized
9 levels for these positions. If natural prices or volumes exceed the manager's transactional
10 authority levels, the Director and Vice President of Gas Supply and Transportation Services
11 may grant the manager additional purchasing authority. The Gas Supply and
12 Transportation Services team has these flexible policies in place to ensure that customer
13 supply will be obtained and reliability ensured.

14 **Q. PLEASE MORE SPECIFICALLY DISCUSS THE MANAGEMENT REVIEW**
15 **PROCESS FOR GAS SUPPLY DURING THE FEBRUARY EVENT.**

16 A. Management within BHC was aware of the forecasted cold weather that might occur
17 leading up to the President's Day Weekend. At this early juncture, there was no indication
18 that gas supply prices would dramatically increase in Colorado to the prices experienced.
19 Black Hills' Colorado systems are well suited and accustomed to cold weather events. If
20 not for the impacts to the natural gas market that are outside of Black Hills' control, the
21 February Event would have been a typical cold weather instance on the Black Hills'
22 system.

1 Moving to the natural gas price spike, as discussed by Mr. Kopetzky, the Company
2 generally observed elevated natural gas prices at approximately 7:30 a.m. on Friday,
3 February 12, 2021, for the trading period effective February 13-16, 2021. During the
4 trading day, the Company's gas supply managers procured gas as prudently as possible,
5 and the Company did not impede or delay in any fashion the Company's gas supply
6 managers from transacting prudently.

7 In response to the increased prices, communication of the price levels were elevated
8 to the Vice President of Gas Supply and Transportation Services, members of Company's
9 Risk and Treasury departments, the Vice President of Operations for BHC utility (including
10 Colorado), along with the Vice President of Natural Gas Utilities. Collaborative
11 communication by these Company groups was imperative to advise on gas price levels and
12 to prepare for any potential supplier credit assurance requests. The Company proactively
13 worked to ensure it had sufficient credit assurances in place such that there would be no
14 impediment to the Company's gas purchases.

15 Additionally, on February 12, in anticipation that transaction authority levels for
16 the Senior Manager of Gas Supply Services might approach or exceed their financial
17 threshold limits, the Vice President of Gas Supply Services granted transactional authority
18 to the Senior Managers of Gas Supply Services. At this time, the Company had already
19 transacted on a volume basis for its gas supply. However, because the prices were pegged
20 to the market index and it became clear that prices would exceed the transaction authority
21 limits, it was important to ensure the Senior Managers had transaction authority on a
22 notational basis to prevent impediments to the gas purchases. Company witness Mr.
23 Kopetzky discusses these gas supply transactions.

1 Based on the confidence that our systems could perform safely and reliably in the
2 face of the winter event, and the confidence of supply availability and reliability, no
3 mandatory customer curtailment action was taken. Black Hills' efforts to secure supply
4 during this event ensured it could safely and reliably serve customer needs.

5 **Q. WHAT OTHER INFORMATION IS PERTINENT WITH REGARDS TO THE**
6 **UTILITY'S CORPORATE PARENT, BLACK HILLS CORPORATION?**

7 A. The February Event demonstrates that BHC took the necessary actions to ensure there
8 would be no issues for the Gas Supply team in transacting for prudent gas supply. Because
9 reliability of service is of the utmost importance, BHC took rapid actions to make sure the
10 necessary gas supplies were procured. BHC also ensured that the operation teams were
11 fully informed and ready for the abnormally cold weather event. BHC made sure
12 customers were made aware of conservation efforts, as discussed above. Further, and as
13 also described above, BHC acquired debt necessary to ensure the continued financial health
14 of the Company, promoting cost stability for customers. The immense work undertaken
15 by BHC employees made sure proper coordination took place among the various Company
16 teams, streamlined processes to avoid impacting the gas supply transactions, and ensured
17 continued service to customers.

1 **XII. COMMISSION’S REVIEW OF GAS COSTS**

2 **Q. WHAT IS THE TYPICAL PROCESS FOR THE COMMISSION REVIEW OF THE**
3 **COMPANY’S GAS COSTS?**

4 A. The Company files quarterly ECA updates pursuant to its Commission-approved Tariffs.
5 These quarterly updates provide all relevant information. The Commission reviews the
6 information provided and either approves, modifies, or denies the Company’s request.

7 The Commission’s process for review of the natural gas utilities is different. The
8 natural gas utilities are required to file Gas Purchase Plan (“GPP”) and a Gas Purchase
9 Report (“GPR”). Pursuant to Rule 4607(a), the GPR is filed at the same time as the
10 Company’s annual GCA application (around October 15). After the submittal, the
11 Commission may initiate a prudence review hearing. *See* Rule 4607(b). The prudence
12 review hearing may result in tariff/rate changes.

13 **Q. FOR THE FEBRUARY EVENT GAS COST, IS THERE A DIFFERENT**
14 **COMMISSION REVIEW PROCESS FOR THE GAS COST?**

15 A. Yes, as previously explained, the Commission in Decision No. C21-0261 directed the
16 Company to separate the February Event extraordinary gas costs from the ECA and seek
17 recovery of those in this separate application.

18 **Q. WHAT IS THE COMMISSION’S REVIEW STANDARD FOR THE COMPANY’S**
19 **RECOVERY OF GAS COSTS?**

20 A. Commission Rule 4607(c) provides the standard of review for GCA recovery. It provides
21 the following:

22 For purposes of GCA recovery, the standard of review to be used in
23 assessing the utility's action (or lack of action) in a specific gas purchase
24 year is: whether the action (or lack of action) of a utility was reasonable in

1 light of the information known, or which should have been known, at the
2 time of the action (or lack of action).

3
4 Commission Rule 4607(d) also provides the burden of proof for the
5 prudence review hearing of GCA costs as the following:

6 If the Commission elects to hold a hearing, the utility shall have the burden
7 of proof and the burden of going forward to establish the reasonableness of
8 actual gas commodity and demand costs paid by the utility, actual costs
9 incurred in volatility management, and actual upstream service costs of any
10 nature incurred during the review period.

11
12 **Q. ARE YOU AWARE OF ANY COMMISSION DECISIONS THAT FURTHER**
13 **DISCUSS PRUDENCY REVIEW?**

14 A. Yes. In a recent decision, the presiding Administrative Law Judge (“ALJ”) issued
15 Decision No. R20-0144 on Public Service Company of Colorado’s (“PSCo”)
16 updating of its Electric Commodity Adjustment (“ECA”). In that decision, the ALJ
17 found that the definition of the word “prudence” is not contained within the
18 Commission’s rules or Colorado statutes.¹⁸ The ALJ also determined that the ECA
19 is analogous to the GCA.¹⁹ The ALJ thus adopted the prudence review standard
20 used in GCA proceedings, which I previously explained is contained in
21 Rule 4607(c).²⁰

22 The ALJ then determined that PSCo “bears the ultimate burden of proof,”
23 but utility expenditures have a rebuttable presumption of prudence and thus, any
24 party contesting such costs bears the burden of making a *prima facie* case of

¹⁸ Proceeding No. 19A-0425E, Decision No. R20-0144 at ¶ 24.

¹⁹ *Id.* at ¶ 25.

²⁰ *Id.* at ¶ 26.

1 imprudence.”²¹ Relating these standards to the case, the ALJ explained the
2 following:

3 The instant proceeding is an application. The burden of proof and the
4 burden of going forward are on the applicant in any application.

5
6 The initial burden is met by the applicant with the filing of testimony and
7 exhibits in support of the application. After this filing, the burden of going
8 forward, not the burden of proof, shifts to the intervenor to contest the
9 prudence of any or all of the actions of the applicant. An intervenor may
10 not present a blanket objection to the prudence of fuel, purchased energy,
11 and purchased wheeling costs. Rather, an intervenor must present evidence
12 identifying the specific actions that were not prudent. If the evidence is
13 sufficient to bring into question the prudence of actions taken or not taken
14 by the utility, the burden of going forward then shifts back to the utility to
15 show that the questioned action or lack of action was prudent.
16

17 Here, the initial burdens of Public Service were met by the filing of
18 testimony and exhibits in support of the Application. To meet the burden
19 of going forward, the OCC must provide sufficient specific evidence that
20 the expenditures of Public Service were not prudent.²²
21

22 **Q. WHY HAVE YOU DISCUSSED THIS DECISION?**

23 A. I am not an attorney. I was also not involved in the proceeding in which the decision was
24 decided. Nevertheless, I have been advised and it is my general understanding that the
25 prudence burdens discussed by the ALJ are the Commission’s adopted positions on these
26 matters, and they therefore may be instructive for this proceeding.

27 **Q. IS THE COMMISSION’S REVIEW STANDARD DIFFERENT FOR THE**
28 **FEBRUARY EVENT GAS COST?**

²¹ *Id.* at ¶ 27 (“See Commission Decision No. C12-0159 in Proceeding No. 11A-325E issued February 14, 2012. In Decision No. C12-0159, the Commission found that expenditures to install emission controls at the Pawnee unit would be given a “general presumption of prudence” when the issue of the prudence of those expenditures was taken up in a future rate case. The Commission also stated that the utility carries the burden of proof and that the general presumption of prudence is rebuttable.”).

²² *Id.* at ¶¶ 27-30.

1 A. The Company understands that the February Event entailed an abnormal situation and there
2 were extraordinary gas costs. Nevertheless, the same prudence review standards appear
3 applicable to this proceeding. In addition, the Company's actions were prudent, as
4 provided in the testimonies supporting this application. It was diligent and acted
5 reasonably in procuring gas to serve customer needs. It communicated with its customers
6 about the February Event. And, most importantly, its actions ensured safe and reliable
7 service during an extreme weather and gas event.

8

9

XIII. WAIVERS AND VARIANCES

10 **Q. IS THE COMPANY REQUESTING ANY WAIVERS AND VARIANCES?**

11 A. Yes. I have explained that the Commission's Decision No. C21-0261 directed the
12 Company to file an application to address the recovery of the extraordinarily high expenses
13 incurred for its utility operations in response to the February Event.²³ This Commission
14 directive requires Black Hills to seek to recover the costs of the February Event outside of
15 the Commission's current rules governing the ECA, as well as outside of the Company's
16 ECA tariff. Consistent with the Commission's directives, the Company has proposed new
17 cost recovery treatment of the February Event costs through a new rate adjustment. The
18 Company respectfully requests the Commission grant waivers and variances for the
19 Company to establish the new rate adjustment and recover the February Event costs outside
20 of the ECA tariff, if the Commission deems such waivers/variances necessary. There is
21 good cause for any such waivers/variances because the Commission in Decision No. C21-

²³ Proceeding No. 21M-0130EG Decision No. C21-0261 at Ordering ¶ 3.

1 0261 instructed Black Hills to propose recovering the February Event costs outside of the
2 ECA tariff.

3

4

XIV. CONCLUSION

5 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

6 A. Yes.

Appendix A

Statement of Qualifications

Michael J. Harrington

Mr. Harrington graduated from the University of North Texas in 2003 with a Bachelor of Business Administration with a concentration in Economics. In 2007, Mr. Harrington received a Master's of Business Administration from Texas Woman's University. In addition, Mr. Harrington has attended several utility industry training seminars including utility rate making, regulatory finance, and utility tax.

In 2004, Mr. Harrington began his career as a Property Tax Appraiser for the Tarrant County Appraisal District in Fort Worth Texas. He was responsible for appraising commercial and business personal property for property tax purposes. He negotiated settlements of disputed property values and testified before the Appraisal Review Board.

In 2008, Mr. Harrington was employed by Atmos Energy as a Sr. Rate Analyst. In that role he prepared various regulatory filings including cost of service studies, class cost of service studies, annual earnings reports, gas infrastructure replacement filings, and other various reports for several state regulatory commissions. He also assisted in preparing, writing, and analyzing expert testimony and he represented the company in meetings with state regulators.

In 2010, Mr. Harrington was employed by Xcel Energy as a Principal Rate Analyst. In that role he was responsible for managing the FERC Jurisdictional Formula Rate Templates for Public Service Company of Colorado and Northern States Power - Wisconsin. Mr. Harrington was responsible for preparing other various regulatory filings before the FERC. In addition, Mr. Harrington was responsible for preparing the cost of service studies for Xcel Energy's New

Mexico jurisdiction. Mr. Harrington represented the Company in numerous presentations, settlement negotiations, and in other meetings with state and federal regulators.

In 2014, Mr. Harrington was employed by SourceGas Utility Holdings, LLC as Manager, Rates and Regulatory. In that role he had overall responsibility for the Company's regulatory filings and tariff management before the Colorado Public Utilities Commission. Mr. Harrington was responsible for implementing the regulatory strategy in Colorado. He represented the Company in numerous presentations, settlement negotiations, and sponsored expert testimony before the Colorado Public Utilities Commission.

In February 2016, Black Hills Utility Holdings, Inc. ("BHUH") acquired SourceGas Utility Holdings and, shortly thereafter, Mr. Harrington assumed the role of Manager - Regulatory for BHUH. In this position, Mr. Harrington was responsible for managing various regulatory filings for Black Hills Colorado Electric, LLC. He represented the Company in stakeholder/regulatory presentations, settlement negotiations, and sponsored expert testimony before the Colorado Public Utilities Commission.

In December 2019, Mr. Harrington assumed to the role of Sr. Manager of Regulatory & Finance. In this position, Mr. Harrington continued his responsibility for managing various regulatory filings for Black Hills Colorado Electric, LLC. In addition, he was responsible for managing the development, analysis, and interpretation of financial forecasts, including budgets and strategic plans for Black Hills Colorado Electric, LLC.

In November 2020, Mr. Harrington was promoted to Director of Regulatory & Finance. In this position, Mr. Harrington is responsible for managing all aspects of the regulatory and financial process for Black Hills natural gas local distribution company, intra-state natural gas pipeline, and its electric utility in Colorado.

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

PROCEEDING NO. 21 – ____E

IN THE MATTER OF THE VERIFIED APPLICATION OF BLACK HILLS COLORADO ELECTRIC, LLC FOR APPROVAL TO RECOVER GAS COSTS ASSOCIATED WITH THE FEBRUARY EXTREME COLD WEATHER EVENT

State of Colorado)
) SS. Affidavit Adopting
City and County of Denver) Direct Testimony and Attachments

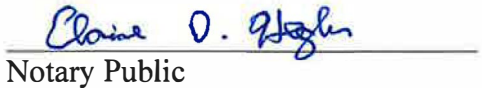
Michael J. Harrington being duly sworn, states that he is the Michael J. Harrington whose Direct Testimony and Attachments in the above-captioned proceeding accompany this Affidavit.

Michael J. Harrington further states that such Direct Testimony is a true and accurate statement of his answers to the questions contained therein, and that he does adopt those answers as his sworn Testimony in this proceeding. Michael J. Harrington further states that such Attachments that accompany his Direct Testimony are true and accurate.


Michael J. Harrington

Subscribed and sworn to before me this 17th day of May, 2021.

ELAINE D HEGLER
Notary Public
State of Colorado
Notary ID # 19984031852
My Commission Expires 11-17-2022


Notary Public