

2017 Commercial Rebate Program

Colorado: Commercial and Industrial Electric Customers

Black Hills Energy offers Colorado Commercial and Industrial electric customer rebates for some of the most commonly installed efficiency projects. Follow the checklist below to determine if you are eligible for a rebate and for instructions on how to apply.

If your efficiency upgrade is not on the Qualifying Equipment list, you still may be eligible for a rebate under our Custom or Self-Direct Custom rebate programs. Additional information can be found at www.bheSaveMoney.com.

Rebate Checklist

Determine your eligibility, and receive your rebate check faster, by checking off these easy steps before submitting your application. Incomplete applications may delay payment.

- Read** the Terms and Conditions and Commercial Rebate Program Information Sheet to determine if you are eligible for a rebate.
- Complete** the application form.
- Sign and Date** form (including Dealer's signature and date where applicable).
- Attach** the following documentation:
 - Itemized invoice(s) including material and labor costs.
 - Specification sheets for installed equipment.
- Mail, Fax or Email** the application and required documentation to:

Black Hills Energy
c/o Commercial Rebate Program
5301 Limestone Road, Suite 222, Wilmington, DE 19808
Fax: 913-722 3738
Email: BlackHillsRebates@appliedenergygroup.com

Terms And Conditions

1. Participant must be a Black Hills Energy commercial or industrial electric customer located in Colorado.
2. **Projects must be completed between January 1, 2017 and December 31, 2017. Applications for work done must be received by January 31, 2018.**
3. All rebate applications are reviewed for cost-effectiveness. Total rebate amount per application will be no more than 50% of the total labor, material and equipment costs shown on itemized invoices for qualifying measures. Black Hills Energy reserves the right to adjust equipment or rebate amounts submitted with this application.
4. This program is subject to regulatory rules and orders. Black Hills Energy reserves the right to change or to end any portion of this program without notice.
5. Rebates calculated to exceed \$50,000 will be evaluated to determine whether the high rebate cost is beneficial to the program. A \$500,000 cap will be imposed per facility or building per program year.
6. A final, itemized invoice for all equipment, materials and labor related to the installation must be attached to this rebate application. Applications must be completed in full. Incomplete or incorrect applications will delay processing and may be returned.
7. New equipment must be installed on the premises and must not be purchased for resale. Customer must purchase and install the new equipment prior to submitting a rebate application. Used/refurbished/ repaired/rebuilt equipment does not qualify for this rebate.
8. Specification sheets must be submitted along with the completed application.
9. Funding for these rebates is limited. Applications will be processed on a first-come, first-served basis. Additional information or assistance in completing your rebate application can be obtained by calling 800-426-5784, or on the Black Hills Energy website at www.bheSaveMoney.com.

Qualifying Equipment Information

| HEATING AND COOLING SYSTEMS | | | | | |
|---|---|--------------|------|----------|--------|
| Type and Size | Minimum Requirements | Rebate / Ton | Tons | Quantity | Rebate |
| Packaged Terminal Air Conditioner and Packaged Terminal Heat Pump | | | | | |
| 8,000 Btu/hr or less | 11.7 EER | \$50 | | | |
| Greater than 8,000 to 11,000 Btu/hr | 11.3 EER | \$50 | | | |
| Greater than 11,000 to 13,000 Btu/hr | 10.5 EER | \$50 | | | |
| Greater than 13,000 Btu/hr | 9.7 EER | \$50 | | | |
| Packaged A/C & Split Systems | | | | | |
| 5.4 Tons or less | 14 SEER | \$35 | | | |
| Greater than 5.4 Tons to 11.25 Tons | 11.7 EER | \$35 | | | |
| Greater than 11.25 Tons to 20 Tons | 11.7 EER | \$35 | | | |
| Greater than 20 Tons to 63.3 Tons | 10.5 EER | \$35 | | | |
| Greater than 63.3 Tons | 9.9 EER | \$35 | | | |
| Air Source Heat Pump Systems | | | | | |
| 5.4 Tons or less | 14 SEER and 8.5 HSPF | \$50 | | | |
| Greater than 5.4 Tons to 11.25 Tons | 11.3 EER and 3.4 COP | \$50 | | | |
| Greater than 11.25 Tons to 20 Tons | 10.9 EER and 3.2 COP | \$50 | | | |
| Greater than 20 Tons | 10.3 EER and 3.2 COP | \$50 | | | |
| Water Source Heat Pump Systems | | | | | |
| Water Source Heat Pump Systems | 14 EER and 4.6 COP | \$50 | | | |
| Direct Evaporative Pre-Cooling for Air Cooled Condensers | | | | | |
| Direct Evaporative Pre-Cooling for Air Cooled Condensers | Retrofit or add-on for DX systems and air cooled chillers | \$15 | | | |
| Air Conditioner Tune-Up | | | | | |
| Air Conditioner Tune-Up | | \$15 | | | |

CHILLERS

HVAC equipment efficiency criteria are based on applicable ARI standards at standard conditions per ARI Standard 550/590-98 using a non-CFC refrigerant. Attach a copy of manufacturer's performance sheet showing Full Load and Integrated Part Load Value (IPLV) efficiencies. Only units that meet BOTH minimum Full Load and IPLV requirements are eligible for rebates. Air-cooled chiller efficiencies shall include condenser fan energy.

| Type and Size | Specifications | Rebate / Ton | Tons | Quantity | Rebate |
|--|---|--------------|------|----------|--------|
| Air Cooled Chiller with Condenser (ARI Standard Conditions: 44°F leaving chilled water, 2.4 gpm/ton, 95°F entering condenser air) | | | | | |
| Air Cooled Chiller with Condenser | Full Load: 11.0 EER IPLV: 12.9 EER | \$40 | | | |
| Water Cooled Chiller, Rotary Screw and Scroll (ARI Standard Conditions: 44°F leaving chilled water, 2.4 gpm/ton, 85°F entering condenser water, 3.0 gpm/ton) | | | | | |
| 75 Tons or less | Full Load: 0.72 kW/ton and IPLV: 0.62 kW/ton | \$50 | | | |
| Greater than 75 Tons to 150 Tons | Full Load: 0.72 kW/ton and IPLV 0.60 kW/ton | \$40 | | | |
| Greater than 150 Tons to 300 Tons | Full Load: 0.63 kW/ton and IPLV: 0.51 kW/ton | \$30 | | | |
| Greater than 300 Tons | Full Load: 0.63 kW/ton and IPLV: 0.51 kW/ton | \$30 | | | |

COMPRESSED AIR

| Type and Size | Manufacturer / Model | Rebate / Unit | HP | Quantity | Rebate |
|---|----------------------|-----------------|-----|----------|--------|
| Variable Speed Drive (VSD) Air Compressor | | | | | |
| 50 HP or less | | \$100 per HP | | | |
| No Loss Air Drain | | | | | |
| No Loss Air Drain (Timed Drains do not qualify) | | \$300 per drain | N/A | | |

REFRIGERATION AND FOOD SERVICE

| Type | Manufacturer / Model | Rebate | Quantity | Rebate |
|--|----------------------|----------------|----------|--------|
| Electronically Commuted Motors (ECM) for Refrigeration and Freezer Evaporators | | | | |
| Walk-In Cooler | | \$40 per unit | | |
| Walk-In Freezer | | \$40 per unit | | |
| Refrigerated Display Case | | \$40 per unit | | |
| Freezer Display Case | | \$40 per unit | | |
| Evaporative Fan Control | | | | |
| Walk-In Cooler | | \$50 per unit | | |
| Walk-In Freezer | | \$50 per unit | | |
| Automatic Door Closer | | | | |
| Walk-In Cooler | | \$75 per door | | |
| Walk-In Freezer | | \$75 per door | | |
| Anti-Sweat Door Heater Controls | | | | |
| Refrigerated Display Case | | \$125 per door | | |
| Freezer Display Case | | \$125 per door | | |
| Strip Curtains | | | | |
| Strip Curtains | | \$100 per door | | |
| Pre-Rinse Spray Valve | | | | |
| 1.28 GPM or less | | \$50 per unit | | |

MOTORS

| Motor Size (HP) | NEMA Premium Efficiency | | | | | | Incentive per Motor |
|-----------------|-------------------------|-------|-------|------------------------------------|-------|-------|---------------------|
| | Open Drip-Proof (ODP) | | | Totally Enclosed Fan-Cooled (TEFC) | | | |
| | Speed (RPM) | | | Speed (RPM) | | | |
| | 1200 | 1800 | 3600 | 1200 | 1800 | 3600 | |
| 1 | 82.5% | 85.5% | 77.0% | 82.5% | 85.5% | 77.0% | \$50 |
| 1.5 | 86.5% | 86.5% | 84.0% | 87.5% | 86.5% | 84.0% | \$75 |
| 2 | 87.5% | 86.5% | 85.5% | 86.5% | 86.5% | 85.5% | \$100 |
| 3 | 88.5% | 89.5% | 85.5% | 89.5% | 89.5% | 86.5% | \$150 |
| 5 | 89.5% | 89.5% | 86.5% | 89.5% | 89.5% | 88.5% | \$250 |
| 7.5 | 90.2% | 91.0% | 88.5% | 91.0% | 91.7% | 89.5% | \$375 |
| 10 | 91.7% | 91.7% | 89.5% | 91.0% | 91.7% | 90.2% | \$500 |
| 15 | 91.7% | 93.0% | 90.2% | 91.7% | 92.4% | 91.0% | \$750 |
| 20 | 92.4% | 93.0% | 91.0% | 91.7% | 93.0% | 91.0% | \$1,000 |
| 25 | 93.0% | 93.6% | 91.7% | 93.0% | 93.6% | 91.7% | \$1,250 |
| 30 | 93.6% | 94.1% | 91.7% | 93.0% | 93.6% | 91.7% | \$1,500 |
| 40 | 94.1% | 94.1% | 92.4% | 94.1% | 94.1% | 92.4% | \$2,000 |
| 50 | 94.1% | 94.5% | 93.0% | 94.1% | 94.5% | 93.0% | \$2,500 |
| 60 | 94.5% | 95.0% | 93.6% | 94.5% | 95.0% | 93.6% | \$3,000 |
| 75 | 94.5% | 95.0% | 93.6% | 94.5% | 95.4% | 93.6% | \$3,750 |
| 100 | 95.0% | 95.4% | 93.6% | 95.0% | 95.4% | 94.1% | \$5,000 |
| 125 | 95.0% | 95.4% | 94.1% | 95.0% | 95.4% | 95.0% | \$6,250 |
| 150 | 95.4% | 95.8% | 94.1% | 95.8% | 95.8% | 95.0% | \$7,500 |
| 200 | 95.4% | 95.8% | 95.0% | 95.8% | 96.2% | 95.4% | \$10,000 |

EQUIPMENT INFORMATION

| Manufacturer | Model # | Motor Size (HP) | Motor Type (ODP/TEFC) | NEMA Premium Efficiency | Incentive From Above | Quantity | Rebate |
|--------------|---------|-----------------|-----------------------|-------------------------|----------------------|----------|--------|
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

VARIABLE FREQUENCY DRIVES

| Qualifications | Drive Size | Rebate per HP | HP | Quantity | Rebate |
|--|----------------|---------------|----|----------|--------|
| VFD rebates used for HVAC fans, pumps, cooling towers, process equipment and industrial fans. Fans must operate in excess of 4,000 hours to qualify. | 1 HP to 200 HP | \$100 per HP | | | |

Customer Information

(To be completed by customer)

Account Number

(Located in upper right-hand corner of Black Hills Energy electric bill)

Company Name _____
(Please print)

Rebate Check Payable To _____

Installation Address _____

City _____ State _____ ZIP _____

Contact Person _____

Title _____

Telephone _____

Fax _____

Email _____

Mailing Address _____

City _____ State _____ ZIP _____

Where did you learn about our rebates?

- Bill insert Billboard Door Hanger Email Event
 Facebook Flyer Newspaper Article Print Ad
 Radio TV Twitter Website Youtube
 Other (please specify) _____

Referral by: Evaluator Contractor/Dealer/Installer
 Friend/Family Other (please specify) _____

Facility information (Mandatory)

Type of Facility: New Existing Addition

Year Built _____ Square Footage _____ Own Rent

Building Type:

- Office Retail Health Care Restaurant
 Education Lodging Grocery Warehouse
 Other (please specify) _____

Equipment Type: New Replacement

Customer Agreement

I certify that I have read and agree to the terms and conditions of the Commercial Rebate Program offered by Black Hills Energy.

Customer Signature _____

Date _____

Self Installed



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Certification

(To be completed by dealer/contractor/installer)

We certify that the indicated equipment was installed per the Terms and Conditions of this program at the address shown. All Terms and Conditions of the program have been met. We certify that all equipment information provided on the application is correct. Black Hills Energy reserves the right to inspect and verify any equipment before or after issuing rebates.

Company Name _____
(Please print)

Contact Person _____

Permit Number _____

Company Address _____

City _____ State _____ ZIP _____

Telephone _____

Fax _____

Email _____

Signature _____

Date _____

Verification

A firm and final bid or sales receipt indicating date of installation, dealer/contractor name, equipment manufacturer name and model number and manufacturer's equipment cut sheet must accompany the rebate application. Incomplete applications may be delayed. Black Hills Energy reserves the right to verify sales receipts, cancelled checks, and installations

Tax Information

Rebates may be subject to federal and/or state income tax reporting. Applicant is responsible for contacting a qualified tax advisor to determine tax liability. Black Hills Energy is not responsible for any tax consequences of the rebate program.

Disclaimer

Black Hills Energy does not guarantee that installation of equipment qualifying for rebates will result in reduced energy usage or demand, or in cost savings. The Customer will hold harmless Black Hills Energy and its officers, directors, shareholders, agents, employees, and representatives from all claims, liabilities, fines, interest, costs, expenses, and damages incurred by the Customer, for any damage, injury, death, loss or destruction of any kind to persons or property, to the extent the damage, injury, death, loss or destruction arises out of or is related to the conduct, negligence, willful misconduct, misrepresentation, breach of warranty or other breach of this rebate form on the part of Black Hills Energy.

Mail completed application and itemized invoices to:

Black Hills Energy
c/o Commercial Rebate Program
5301 Limestone Road, Suite 222
Wilmington, DE 19808

ADDITIONAL INFORMATION

For more information or to download additional applications visit www.bheSaveMoney.com or call our toll-free help line at **800-426-5784**.