Colorado Electric and Colorado Gas Customer Communications Overview

February 2021 Event



February 2021 Customer Communications Summary

Between Thursday, Feb. 11 and Wednesday, Feb. 26, Black Hills Energy shared safety reminders and energy conservation messages with Colorado customers via email, media relations, social media channels (Facebook, Twitter, LinkedIn and Instagram) and web content.



Two all-customer emails sent to more than 600,000 customers



Two press releases distributed to nearly 600 Colorado media, influencers and public officials



Five Facebook posts with nearly 60,000 impressions



10 Tweets earning 150+ likes

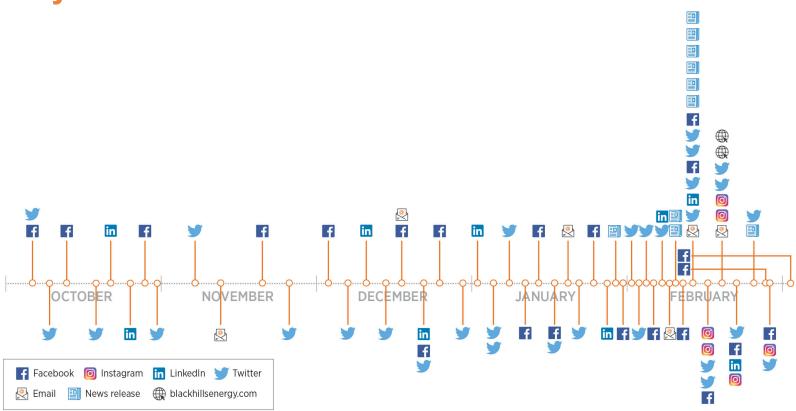


Three LinkedIn posts reaching at least 3,874 and earning 96 likes

Ongoing Commitment to Safety and Conservation Education

- Customer education on topics related to safety and energy conservation are part of our ongoing communications plans – we don't wait for extreme situations to share essential information with customers.
- Our annual outreach efforts are intended to prepare customers for seasonal drops in temperatures and tips/tools for reducing wasted energy.
- We utilize a range of distribution channels, including (but not limited to) bill inserts, customer emails, social media content, press releases and media relations.

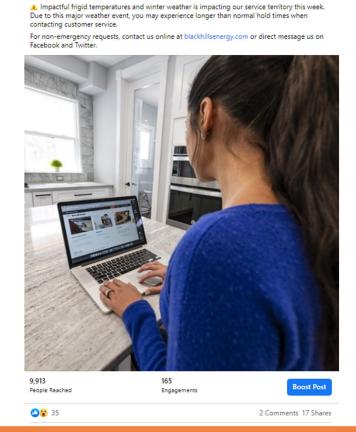
Safety and Conservation Communications Timeline



Feb. 12 – Twitter



Feb. 15 – Facebook



Black Hills Energy

Published by Sprout Social O - February 15 - O

Feb. 15 – Twitter



Due to extreme cold and increased demand, we're urging customers to safely reduce their #energy usage.

Here are some tips to keep your family warm while the demand for energy is so high bit.ly/3dfM1Dv.



2:05 PM · Feb 15, 2021 · Sprout Social

Il View Tweet activity

10 Retweets 3 Quote Tweets 16 Likes

Feb. 15 – LinkedIn



During this extreme and widespread frigid weather, the demand for energy is very high. You can help conserve energy with these tips:

☐ If health concerns aren't a factor, set your thermostat to 68 degrees in the winter and reduce it 2 to 3 degrees while you're away from home or sleeping. ☐ Hold off on doing chores. If you can, only wash full loads using cold water, air dry your clothes, or even better, wait until the extreme cold weather passes to complete these activities.

3 Check your furnace filter – make sure it's clean and properly installed facing the correct direction.

Make sure your furnace vent, gas fireplace vent and tankless/conventional water heater vents are free from any obstructions.

S Adjust your humidity. A well-humidified house at 68 degrees is as comfortable as a dry house at 75 degrees.

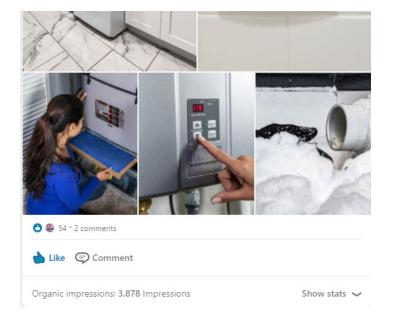
ID Use kitchen, bath and other ventilating fans only as needed. In just one hour, these fans can exhaust a house full of warmed air.

☐ Reduce hot water usage and set the temperature on your water heater to 120 degrees or put it on the "warm" setting.

https://bit.ly/3rT5SfV

#coldweather #winter #cold #coldday #snow #nature #freezing #coldmornings #coldnight #instacold #itscold #verycold #feelingcold #frozen #socold #supercold #toocold #toocoldoutside





Feb. 15 – All Customer Email

Emails sent:

612,007

CTR:

.9%

Open Rate:

35.5%











As current artic conditions continue to impact large sections of the country, we're closely monitoring the situation to ensure the impact on homes and businesses is minimized.

Here are some tips to keep your family warm while the demand for energy is so high:

- If health concerns aren't a factor, set your thermostat to 68 degrees in the winter and reduce it 2 to 3 degrees while you're away from home or sleeping.
- Hold off on doing chores. Doing laundry or washing dishes can use energy to heat the water and your dryer. If you can, only wash full loads using cold water, air dry your clothes, or even better, wait until the extreme cold weather passes to complete these activities.
- Check your furnace filter make sure it's clean and properly installed facing the correct direction.
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- Adjust your humidity. A well-humidified house at 68 degrees is as comfortable as a dry house at 75 degrees.
- Use kitchen, bath and other ventilating fans only as needed. In just one hour, these fans can exhaust a house full of warmed air.
- Reduce hot water usage. Use low-flow faucets and shower heads and take short showers instead of baths. Set the temperature on your water heater to 120 degrees or put it on the "warm" setting.

We appreciate all energy conservation efforts that can be made during these periods of extreme cold. While we always work to ensure affordable, reliable energy, please be aware that higher energy demands will likely impact your energy bill. Collectively, the steps we can all take to limit our energy usage while staying safe will help keep the energy affordable.

As a safety reminder, never use grills or cooking appliances to heat your home and be sure you have working carbon monoxide detectors. <u>Click here for additional safety lips</u> and for all your energy needs, <u>visit blackhillsenergy.com</u> or give us a call at 888-890-5554.

STAY WARM

Feb. 15 – Twitter



Feb. 15 – Facebook



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For more tips and updates please visit https://bit.ly/37iH0WT



BLACKHILLSENERGY.COM

Energy conservation tips during extreme weather | Black Hills Energy

As current artic conditions continue to impact large sections of the country, we're closely moni...

10,145 992
People Reached Engagements Boost Post

0 96

39 Comments 114 Shares

Feb. 15 - Press Release

Black Hills Energy

Black Hills Energy recommends efficiency to minimize impact of prolonged frigid temps in Denver, Colorado

DENVER, Colo. - Feb. 15, 2021 - As current artic conditions continue to impact large sections of the country, Black Hills Energy is closely monitoring the situation to ensure the impact on homes and businesses is minimized.

"To date, our system has performed as intended. We have worked to ensure homes stay warm, but we need your help," said Vance Crocker, vice president for Colorado utility operations at Black Hills Energy "There are steps you can take today to minimize the financial burden and reduce increased energy use generated by these frigid temperatures."

Here are some tips to keep your family warm while the demand for energy is so high:

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Black Hills Energy

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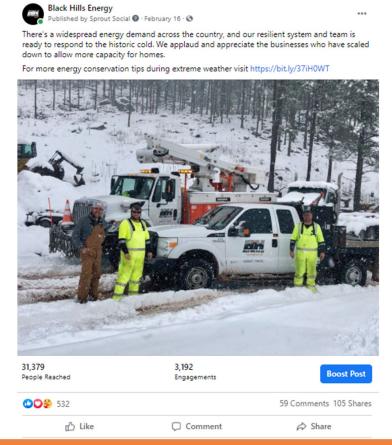
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Press releases distributed across Colorado Gas and Colorado Electric service territories

Feb. 16 – Twitter



Feb. 16 – Facebook



Feb. 16 – Twitter



Ready 15

2 Retweets 4 Likes

Feb. 17 – Twitter



Hold off on the chores today. Doing laundry and washing dishes can use energy to heat the water and your dryer. Only wash full loads using cold water if possible, air dry your clothes or even better - wait until the extreme cold weather passes to complete these activities.



12:24 PM · Feb 17, 2021 · Sprout Social

II View Tweet activity

4 Retweets 3 Likes

Feb. 17 – Twitter



Feb. 17 – Web Content



Black Hills Energy





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Energy conservation tips during extreme weather

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We appreciate all energy conservation efforts that can be made during these periods of extreme cold. While we always work to ensure affordable, reliable energy, please be aware that higher energy demands will likely impact your energy bill. Collectively, the steps we can all take to limit our energy usage while staying safe will help keep the energy affordable. Visit blackhillsenergy.com/efficiency-and-savings for more information on how to save money and energy.

As a safety reminder, never use grills or cooking appliances to heat your home and be sure you have working carbon monoxide detectors.

For all of your energy needs, give us a call at 888-890-5554.

Additional news and information

Winter storm FAQs on supply and pricing

Home / Billing and payments / Keeping energy affordable after widespread historic cold

General FAQ

Did the extreme cold impact Black Hills Energy and its customers?

Black Hills Energy stood ready to respond to dramatic increases in customer energy demand on our electric and natural gas infrastructure. Our team members continually monitored energy supply and adjusted as needed to support system integrity and meet extraordinary customer demand

While widespread customer demand for energy increased, our teams continued to deliver the most cost-effectively priced energy available. Our safe and reliable gas and electric infrastructure across our eight-state footprint performed well during this historic event.

What was the initial response?

Black Hills Energy's planning began far ahead of the event with careful consideration that sufficient energy supply would be available during extreme cold and dangerous temperatures. As the cold set in and customer demands for energy increased, our teams continued to deliver the most cost-effectively priced energy available. As the event progressed, we requested that our large volume natural gas customers begin curtailing load to ensure overall system reliability. We communicated with all customers via email and direct outreach on limiting their energy use, as well as providing that information over web and social media postings for the following week.

Was Black Hills Energy prepared for such an event?

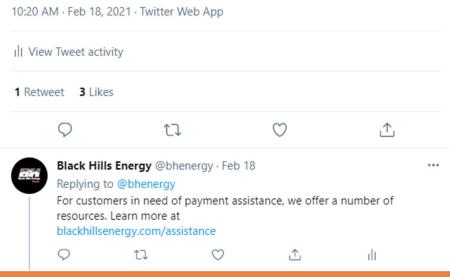
Black Hills Energy prepares for all emergency situations, including extreme weather. We have a plan in place and will execute that plan in partnership with local officials, state agencies, local employees, and employees from other states to provide customers the safe, reliable energy they've come to expect. We continually invest in safe and reliable infrastructure to prepare for periods of peak usage and we do request certain large volume and 'interruptible use' customers, during these types of events, to decrease usage as needed to allow our residential customers to continue receiving service

How is Black Hills Energy preventing this from happening again in the future?

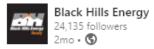
ntinue to assess and learn from this event and will continue to be proactive in our communications as new information develops

Feb. 18 – Twitter





Feb. 18 – LinkedIn



We appreciate everyone for their energy conservation efforts and encourage all customers to continue minimizing energy usage wherever possible. We always strive to provide affordable, reliable energy, but we know the drastic increase in nationwide usage will drive up costs. To reduce this impact, we need everyone's help in safely conserving energy. The steps we all take to limit usage will help keep everyone warm and the energy affordable during this historic cold snap.

For customers in need of payment assistance, we offer a number of resources. Learn more at https://lnkd.in/dJabFst

#community #caring #supportingourcommunity #energy #wecare
#wevegotyou #assistance #programs #energyconservation #conserveenergy
#saveenergy #affordable #coldweather #winter #cold #coldday #snow #nature
#freezing #coldmornings #coldnight #instacold #itscold #verycold #feelingcold
#frozen #socold #supercold #toocold #toocoldoutside



Assistance programs | Black Hills Energy

blackhillsenergy.com • 1 min read

53 · 1 comment

Feb. 18 – Facebook



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For customers in need of payment assistance, we offer a number of resources. Learn more at blackhillsenergy.com/assistance



8,712 People Reached

298 Engagements Boost Post

O 97

28 Shares

Feb. 25 – Twitter



We understand customers may have questions about their energy bill after last week's historic cold temperatures, and we're here to help.

If you're worried about affording your bill, please visit blackhillsenergy.com/assistance to see all available resources.



4:12 PM · Feb 25, 2021 · Sprout Social

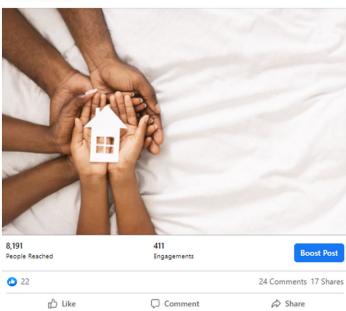
Ill View Tweet activity

4 Retweets 6 Likes

Feb. 25 – Facebook



If you're worried about affording your bill, please visit blackhillsenergy.com/assistance to see all available resources.



Feb. 25 - LinkedIn



blackhillsenergy.com • 1 min read

We understand customers may have questions about their energy bill after last week's historic cold temperatures, and we're here to help.

Usage is the single largest portion of energy billing, and weather is the biggest factor in increased usage. When temperatures are exceptionally low, and usage increases dramatically, the law of supply and demand creates a temporary increase in commodity prices. While last week's unprecedented demand for electricity and natural gas will impact customer bills, we're committed to supporting reasonable energy costs and helping customers in need – today and every day.

If you're worried about affording your bill, please visit https://lnkd.in/dJabFst to see all available resources.

#community #caring #supportingourcommunity #energy #wecare #wevegotyou #assistance #programs #energyconservation #conserveenergy #saveenergy #affordable #coldweather #winter #cold #coldday #snow #nature #freezing #itscold



Like Comment

Be the first to comment on this

Organic impressions: 1,165 Impressions

Show stats >

Feb. 26 – Customer Email

Emails sent:

609,325

CTR:

1.4%

Open Rate:

30.685%











As a historic artic cold event gripped much of the country, we stood ready to respond to dramatic increases in customer energy demand on our electric and natural gas infrastructure. Our team continually monitored energy supply and adjusted as needed to support system integrity and meet extraordinary customer demand. Locally, technicians bundled up to physically inspect and monitor key infrastructure to be ready to respond.

Usage is the single largest portion of energy bills and weather is the biggest factor in increased usage. When temperatures are exceptionally low and usage increases dramatically across the country, the law of supply and demand creates a temporary increase in commodity prices.

Customers can expect to see an increase in March bills directly related to their increased consumption of energy in Feb. This increase would be attributed to the additional usage as a result of the extreme temperatures, and not related to the increased natural gas prices during the winter event.

We'll continue to work closely with the Public Service Commission to determine the best path forward to manage the long-term impact of increase natural gas pricing for our customers, which will take time.

Black Hills energy provides payment assistance options to customers in need, for

STAY WARM

