

2018 Trade Ally Spiff Request Form

Iowa: Residential/Commercial Customers

Residential Programs Natural Gas Equipment Replacements

Equipment Type	Measure	Customer Rebate	Total Number Installed	Dealer Spiff	Total Spiff Amount	Manual J Attached
Furnace*	≥ 96% AFUE	\$600		X \$150		
Boiler* ≤ 300 kBTUH	≥ 95% AFUE	\$600		X \$150		
Storage Water Heater	≥ 0.67 EF or 0.64 UEF	\$150		X \$10		
Storage/Condensing/ Tankless Water Heater**	≥ 0.80 EF or ≥ 90% TE and ≥ 40 gallon	\$300		X \$60		
Storage Water Heater Replacement before end of life	≥ 0.67 EF & ≤ 11 years old	\$425		X \$10		
Integrated Space & W/H*	≥ 84% CAE or 95% boiler & indirect fired water heater	\$375		X \$175		
Multi-Zone Thermostat		\$450		X \$60		
Over All Total Spiffs					\$	

Non-Residential Programs Natural Gas Prescriptive Equipment Replacements

Equipment Type	Measure	Customer Rebate	Total Number Installed	Dealer Spiff	Total Spiff Amount	Manual J Attached
Furnace*	≥ 96% AFUE	\$600		X \$150		
Boiler* ≤ 300 kBTUH	≥ 90% AFUE	\$800		X \$150		
	≥ 95% AFUE	\$1,200		X \$150		
Storage Water Heater*	≥ 0.67 EF or 0.64 UEF	\$150		X \$10		
Storage/Condensing/ Tankless Water Heater**	≥ 0.80 EF or ≥ 90% TE and ≤ 60 gallon	\$300		X \$60		
Broiler	≥ 34% EF	\$100		X \$10		
Char Broiler	≥ 38% EF	\$1,100		X \$50		
Convection Ovens	ENERGY STAR	\$200		X \$20		
Conveyor Oven	≥ 40% Eff.	\$1,350		X \$50		
Fryer	ENERGY STAR	\$525		X \$50		
Griddle	ENERGY STAR	\$600		X \$50		
Rotating Rack Oven	≥ 40% EF	\$1,500		X \$50		
Rotisserie Oven	≥ 31% EF	\$1,350		X \$50		
Salamander Broiler	≥ 35% EF	\$525		X \$50		
Steam Cooker	ENERGY STAR	\$1,000		X \$50		
Over All Total Spiffs					\$	

*Quality Installation training required.

**Manufacturer or utility training required to receive rebate for condensing or tankless water heaters.
Amount of the dealer spiff depends on the efficiency level of the water heater installed.

NOTE: For Space Heating incentives, installer must have completed utility QI training, such as SAVE, or provide certification of NATE training. A copy of the certification must be attached. For condensing or tankless water heaters, documentation showing manufacturer or utility training must also be attached. All spiffs are for retrofits, new construction homes are not eligible.

NOTE: Include: 1.) Copies of the signed and dated customer rebate application or copies of the customer invoice.
2.) Manual J load calculation (or similar version) for all space heating measures installed by NATE certified installer. Nothing will be paid without the correct documentation attached. Spiffs are paid out quarterly. Homeowner must have received their rebate for dealer to be eligible for Spiff.

Important: Please send in applications as they occur rather than holding them till the end of the quarter. Verifications can then be made as received and checks will be processed quarterly. This will speed up your Spiff payment. Submission deadline is 01/31 each year; applications submitted after this date will be denied. Thank you.

Name of Company _____
(Please print)

Signature of Installer _____ Date _____

Name of Installer (please print) _____

Phone Number _____

Address _____

City _____ State _____ ZIP _____

Total Amount of Spiffs From Front Page \$ _____

Spiff Checklist

- Copy of original customer rebate application or copy of the customer invoice
- Copy of Manual J or equivalent attached if applicable
- Copies made for your files
- Sign and date form
- Copy of manufacturer or utility training if applicable
- Submit all documentation to the address below

Mail completed application and itemized invoices to:

Black Hills Energy
c/o Energy Efficiency Programs
P.O. Box 5167, Des Moines, IA 50305
Fax: 515-244-8825

ADDITIONAL INFORMATION

For more information or assistance in completing your rebate application visit **www.bheSaveMoney.com** or call our toll-free help line at **888-567-0799**.

For Black Hills Energy Use Only			
Date Application Received		Verification Completed/Date	
All documentation attached	<input type="checkbox"/> Yes <input type="checkbox"/> No	Quarter Spiffs Will Be Paid Out	1 2 3 4
If no, date request sent		Reject Reason:	
Items requested received	<input type="checkbox"/> Yes <input type="checkbox"/> No		
Reject Date			